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Attorneys for Debtor
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6 UNITED STATES BANKRUPTCY COURT
7 CENTRAL DISTRICT OF CALIFORNIA
8 LOS ANGELES DIVISION

9 In re:

Case No. 2:13-bk-39097-SK

Chapter 11

12 MJC AMERICA, LTD,
13

DEBTOR'S PROJECTED SIX MONTH
CASH COLLATERAL BUDGET (JUNE
2015 THROUGH DECEMBER 2015)

Hearing

Date: May 21, 2015

Time: 8:30 a.m.

Place: Courtroom 1575

16 Debtor.
17

18
19 Attached is Debtor's budget for the period of July to
20 December, 2015. This budget is intended for use in connection with
21 the continued hearing on Debtor's motion for use of cash collateral
22 (PACER #223).

23 Dated: May 19, 2015

LAW OFFICES OF DAVID A. TILEM

24
25
26 By: 

David A. Tilem

"EXHIBIT A"

MJC America Ltd. Projected Budget - Cash Basis

(*Prepare on 04/29/2015)

From July to December 2015

	July	August	September	October	November	December	Total
Revenue							
Total Sales -AC, Heaters, Compressors	\$307,000	\$220,000	\$450,000	\$450,000	\$300,000	\$140,000	\$1,867,000
Total Fee Income	\$160,000	\$55,000	\$105,000	\$16,000	\$20,000	\$5,000	\$361,000
Total Revenue	\$467,000	\$275,000	\$555,000	\$466,000	\$320,000	\$145,000	\$2,228,000
Cost of Sales							
Total COGS- AC, Heaters, Compressor	\$214,900	\$154,000	\$315,000	\$315,000	\$210,000	\$98,000	\$1,306,900
Gross Profit	\$252,100	\$121,000	\$240,000	\$151,000	\$110,000	\$47,000	\$921,100
Cash Collection from Customers	\$523,000	\$556,000	\$541,000	\$538,000	\$663,000	\$516,000	\$3,337,000
Accounts Receivable Collection	\$523,000	\$556,000	\$541,000	\$538,000	\$663,000	\$516,000	\$3,337,000
	\$523,000	\$556,000	\$541,000	\$538,000	\$663,000	\$516,000	\$3,337,000
Operating Expenses to Creditors							
Accounts Payable:							
QVC-Judgment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sales Tax Payable	\$2,000	\$2,000	\$2,000	\$1,000	\$1,000	\$1,000	\$9,000
Loan From Affiliated	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Levy from Shareholders	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Line of Credit - EW Bank (included interest)	\$75,000	\$75,000	\$75,000	\$75,000	\$75,000	\$75,000	\$450,000
AX Credit Card Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Secured Auto and Equipment Loans	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Expenses:							
Advertising Expense	\$0	\$0	\$0	\$0	\$10,000	\$0	\$10,000
Auto Expenses - Company Truck and Employees	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$6,000
Auto Expenses - Insiders	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$6,000
Bank Charge	\$500	\$500	\$500	\$500	\$500	\$500	\$3,000
Certification Fee (Testing)	\$300	\$300	\$300	\$300	\$300	\$300	\$1,800
COGS - For Purchasing made in 2015	\$75,000	\$71,000	\$55,000	\$124,000	\$90,000	\$54,000	\$469,000
Commissions & Fees Expense	\$6,000	\$4,800	\$3,100	\$3,400	\$4,500	\$5,200	\$27,000
Computer Expense	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$6,000
Convention/Meeting	\$500	\$500	\$500	\$500	\$500	\$500	\$3,000
Court Quarterly Fee	\$9,750	\$0	\$0	\$9,750	\$0	\$0	\$19,500
Credit Card Fee	\$4,500	\$3,500	\$3,500	\$2,500	\$2,500	\$2,000	\$18,500
Credit Report Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Disposal Expense	\$557	\$557	\$557	\$557	\$557	\$557	\$3,342
E-Commerce Fee	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$9,000
Freight Expenses	\$74,000	\$43,000	\$14,000	\$28,000	\$24,000	\$24,000	\$207,000
Freight-In & Duty	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gift Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Health Insurance (Employee Benefit)	\$14,667	\$14,667	\$14,667	\$14,667	\$14,667	\$14,667	\$88,002
Health Insurance (Insiders Portion)	\$3,706	\$3,706	\$3,706	\$3,706	\$3,706	\$3,706	\$22,236
Insurance Expenses	\$26,741	\$26,741	\$32,384	\$26,741	\$24,390	\$30,033	\$167,030
Interest Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Legal and Professional Expense	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$90,000
License Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Maintenance Expense	\$100	\$100	\$100	\$100	\$100	\$100	\$600
Meals and Entertainment Exp	\$600	\$600	\$600	\$600	\$600	\$1,000	\$600
Office Expenses	\$200	\$200	\$200	\$200	\$200	\$200	\$1,200
Payroll outsourcing expense	\$500	\$500	\$500	\$500	\$500	\$500	\$3,000
Postage Expense	\$443	\$500	\$0	\$443	\$500	\$0	\$1,886
Prepayment to Vendors	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Printing Expenses	\$500	\$500	\$500	\$500	\$500	\$500	\$3,000
Public Warehousing	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400	\$8,400
Refund to Customers under AR	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$12,000
Reimbursed Expenses - Epic	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$120,000
Reimbursed Expenses - Jay	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$9,000
Reimbursed Expenses - Jimmy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Rent or Lease Expense	\$55,782	\$55,782	\$55,782	\$55,782	\$55,782	\$55,782	\$334,692
Repair Expense	\$300	\$300	\$300	\$300	\$300	\$300	\$1,800
Salaries & Payroll Tax Expenses other	\$107,000	\$107,000	\$107,000	\$107,000	\$107,000	\$107,000	\$642,000
Insiders Salaries	\$28,020	\$28,020	\$28,020	\$28,020	\$28,020	\$28,020	\$168,120
Security Expenses	\$804	\$0	\$0	\$804	\$0	\$0	\$1,608
Software Expense	\$200	\$200	\$200	\$200	\$200	\$200	\$1,200
Supplies Expense	\$2,000	\$2,000	\$2,000	\$600	\$600	\$600	\$7,800
Tax - Property	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Telephone Expense	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$42,000
Trade Shows Expense	\$6,000	\$0	\$10,000	\$0	\$0	\$18,000	\$34,000
Travel Expense	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$30,000
Utilities Expense	\$6,000	\$6,000	\$6,000	\$5,000	\$3,500	\$3,500	\$30,000
Warantee Expenses	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$6,000
Cash Payment before misc expense	\$559,070	\$505,373	\$473,816	\$548,070	\$506,822	\$484,565	\$3,074,316
Misc Expenses (5%)	\$27,954	\$25,269	\$23,691	\$27,404	\$25,341	\$24,228	\$153,886
Total Cash Outflow	\$587,024	\$530,642	\$497,507	\$575,474	\$532,163	\$508,793	\$3,228,202
Net Cash Flow	-\$64,024	\$25,358	\$43,493	-\$37,474	\$130,837	\$7,207	\$108,798
Beginning Cash Balance	\$328,372	\$264,349	\$289,707	\$333,200	\$295,727	\$426,563	
Ending Cash Balance	\$264,349	\$289,707	\$333,200	\$295,727	\$426,563	\$433,770	

PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is:
206 North Jackson Street, Suite 201, Glendale, CA 91206

A true and correct copy of the foregoing document entitled (*specify*) **DEBTOR'S PROJECTED SIX MONTH CASH COLLATERAL BUDGET (JUNE 2015 THROUGH DECEMBER 2015)** will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:

1. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF): Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On (*date*) **5/19/15**, I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to receive NEF transmission at the email addresses stated below:

☒ Service information continued on attached page

2. SERVED BY UNITED STATES MAIL:

On (*date*) _____, I served the following persons and/or entities at the last known addresses in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States mail, first class, postage prepaid, and addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.

☐ Service information continued on attached page

3. SERVED BY PERSONAL DELIVERY, OVERNIGHT MAIL, FACSIMILE TRANSMISSION OR EMAIL (state method for each person or entity served): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on (*date*) **5/19/15**, I served the following persons and/or entities by personal delivery, overnight mail service, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on, or overnight mail to, the judge will be completed no later than 24 hours after the document is filed.

Honorable Sandra Klein (DDS to deliver on 5/20)
U.S. Bankruptcy Court
255 E. Temple Street, Suite 1582
Los Angeles, CA 90012

☐ Service information continued on attached page

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

5/19/15

Malissa Murguia

Date

Printed Name

Malissa Murguia
Signature

This form is mandatory. It has been approved for use by the United States Bankruptcy Court for the Central District of California.

ECF Service List:

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