Case 15-11880-BLS Doc 252 5364 10/07/15 Docket #0253 Date Filed: 10/7/2015

# IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

| In re: | Chapter 11 | Case No. 15-11880 (BLS) | Case No. 15-11880 (B

Debtors.<sup>1</sup> : Jointly Administered

Related Docket No. 7, 79, 186, 209, 213, 214, 248

FINAL ORDER PURSUANT TO BANKRUPTCY CODE SECTIONS 105, 363, 365, AND 554 AND BANKRUPTCY RULE 6004 (I) AUTHORIZING THE DEBTORS TO ASSUME THE AGREEMENTS; (II) AUTHORIZING AND APPROVING THE CONDUCT OF STORE CLOSING OR SIMILAR THEMED SALES, WITH SUCH SALES TO BE FREE AND CLEAR OF ALL LIENS, CLAIMS AND ENCUMBRANCES; AND (III) AUTHORIZING CUSTOMARY BONUSES TO EMPLOYEES OF CLOSING BUSINESS LOCATIONS

Upon the motion (the "Motion")<sup>2</sup> of the Debtors for the entry of a final order (the "Final Order"), pursuant to Bankruptcy Code sections 105, 363, 365, and 554 and Bankruptcy Rule 6004; (i) authorizing the Debtors to assume (a) the agreement dated as of September 4, 2015, by and between QS Retail, Inc. ("QS Retail"), on the one hand, and Hilco Merchant Resources, LLC and Gordon Brothers Retail Partners, LLC (the "Agent"), on the other hand (the "Store Closing Agreement"), a copy of which is attached as Exhibit 1 to this Final Order and (b) the agreement dated as of June 8, 2015 by and between QS Retail, on the one hand, and the Agent on the other hand (the "Pop Up Store Agreement," a copy of which is attached as Exhibit 2 to this Final Order, and together with the Store Closing Agreement, the "Agreements"); (ii) authorizing the Debtors to conduct (a) store closing sales (collectively, the "Store Closing Sales")

The Debtors and the last four digits of their respective taxpayer identification numbers are as follows: Quiksilver, Inc. (9426), QS Wholesale, Inc. (8795), DC Direct, Inc. (8364), DC Shoes, Inc. (0965), Fidra, Inc. (8945), Hawk Designs, Inc. (1121), Mt. Waimea, Inc. (5846), Q.S. Optics, Inc. (2493), QS Retail, Inc. (0505), Quiksilver Entertainment, Inc. (9667), and Quiksilver Wetsuits, Inc. (9599). The address of the Debtors' corporate headquarters is 5600 Argosy Circle, Huntington Beach, California 92649.

<sup>&</sup>lt;sup>2</sup> Capitalized terms not otherwise defined herein shall have the meanings given to them in the Motion.

at the locations subject to the Store Closing Agreement (the "Closing Locations")3 in accordance with the terms or the sale guidelines (the "Sale Guidelines") attached as Exhibit 3 to this Final Order, with such sales to be free and clear of all liens, claims, encumbrances, and interests (collectively, the "Encumbrances") and (b) sales of certain merchandise (collectively, the "Pop Up Sales," and together with the Store Closing Sales, the "Sales") at the locations subject to the Pop Up Store Agreement (the "Pop Up Stores," 4 and together with the Closing Locations, the "Stores"), in accordance with the Sale Guidelines, with such sales to be free and clear of all Encumbrances; (iii) authorizing, but not directing, the Debtors to pay customary retention bonuses to the store-level and certain field employees at the Stores; (iv) authorizing the protections and dispute resolution procedures contained in the Interim and Final Orders; and (v) granting certain related relief; and the Court having reviewed the Motion and the Declarations and having considered the statements of counsel and the evidence adduced with respect to the Motion at the hearings before the Court on September 10, 2015 (the "Interim Hearing") and October 6, 2015 (the "Final Hearing," and together with the Interim Hearing, the "Hearings"); the Court having found that (i) the Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 157(b) and 1334, (ii) venue is proper in this District pursuant to 28 U.S.C. § 1409, (iii) this is a core proceeding pursuant to 28 U.S.C. § 157(b), (iv) the notice of the Motion and the Hearings was sufficient under the circumstances, and (v) there is good cause to waive the stay of Bankruptcy Rule 6004(h); and due and sufficient notice of the Motion having been given under the particular circumstances and it appearing that no other or further notice is necessary; after due deliberation determined that the relief requested in the Motion is necessary and essential for the Debtors' reorganization and such relief is in the best interests of the Debtors,

A list of Closing Locations is attached as Exhibit A to the Store Closing Agency Agreement.

A list of Pop Up Store is attached to as Exhibit 4 to this Final Order.

their estates, their creditors, and other parties in interest; and upon the record herein; and after due deliberation thereon; and good and sufficient cause have been shown; it is hereby:

#### FOUND, CONCLUDED AND DETERMINED that:5

- A. The Debtors have advanced sound business reasons for entering into the Agreements, as set forth in the Motion and at the Hearings, and entering into the Agreements is a reasonable exercise of the Debtors' business judgment and in the best interests of the Debtors and their estates.
- B. The conduct of the Sales will provide an efficient means for the Debtors to dispose of the Store Closure Assets.
- C. The Agreements were negotiated, proposed, and entered into by the Agent and the Debtors without collusion, in good faith and from arm's length bargaining positions.
- D. The assumption of the Agreements is a sound exercise of the Debtors' business judgment.
- E. The Debtors have demonstrated good, sufficient, and sound business purposes and justifications for the relief approved herein.
  - F. The Sales are in the best interest of the Debtors' estates.
- G. The Debtors have represented that they are neither selling nor leasing personally identifiable information pursuant to the Motion, although the Agent will be authorized to distribute emails and promotional materials to the Debtors' customers consistent with the Debtors' existing policies on the use of consumer information.

The findings and conclusions set forth herein constitute this Court's findings of fact and conclusions of law pursuant to Bankruptcy Rule 7052, made applicable to this proceeding pursuant to Bankruptcy Rule 9014. To the extent any of the following findings of fact constitute conclusions of law, they are adopted as such. To the extent any of the following conclusions of law constitute findings of fact, they are adopted as such.

- H. The Agent has filed one or more declarations identifying the Agent's connections to the Debtors and the creditors and other parties in interest identified in such declaration(s).
- I. The entry of this Final Order is in the best interest of the Debtors and their estates, creditors, and interest holders and all other parties in interest herein; and now therefore it is hereby.

#### ORDERED, ADJUDGED AND DECREED THAT:

- 1. The Motion is GRANTED on a final basis as provided herein.
- 2. The Debtors are authorized and empowered to take all actions necessary to implement the relief granted in this Order. The failure to include specifically any particular provision of the Agreements in this Final Order shall not diminish or impair the effectiveness of such provisions, it being the intent of the Court that the Agreements and all of their provisions, payments and transactions, be and hereby are authorized and approved on a final basis.
- 3. To the extent of any conflict between this Final Order, the Sale Guidelines, and the Agreements, the terms of this Final Order shall control over all other documents, and the Sale Guidelines shall control over the Agreements.
- 4. Notwithstanding Bankruptcy Rule 6004(h), this Final Order shall take effect immediately upon its entry.

#### A. Assumption Of The Agreements

- 5. The Office of the United States Trustee's (the "<u>U.S. Trustee</u>") objection to the Motion is resolved as provided in paragraphs 5(a), (b) and (c) of this Order.
- (a) The (i) Store Closing Agreement, a copy of which is attached to this Final Order as Exhibit 1, and (ii) Pop Up Store Agreement, a copy of which is attached to this Final Order as Exhibit 2, are hereby assumed pursuant to section 365 of the Bankruptcy Code. The

Debtors are authorized to act and perform in accordance with the terms of the Agreements, including, making payments required by the Agreements to the Agent without the need for any application of the Agent or a further order of the Court, subject to the Objection Rights (as defined below). Within thirty (30) days of the conclusion of the Store Closing Sales process, the Debtors shall file a summary report of such process that will include (a) the stores closed. (b) gross revenue from Merchandise sold, and (c) gross revenue from FF&E sold and also provide U.S. Trustee, the Official Committee of Unsecured Creditors (the "Committee"), the agent for the Debtors' postpetition term loan facility (the "DIP Term Lender"), and the agent for the Debtors' prepetition and postpetition secured ABL facilities (together with the DIP Term Lender, the "DIP Lenders"), with (1) the calculation of and compensation paid to the Agent and (2) expenses reimbursed to the Agent; provided, further, that, only the U.S. Trustee, the Committee, and the DIP Lenders, may, within twenty (20) days after such report is filed and information is provided, object to the compensation paid or expenses reimbursed to the Agent only as to and on the following grounds: (i) that the calculation of the compensation paid to the Agent pursuant to the compensation structure contemplated by the Agreements as of the date of this Order was not performed correctly; (ii) the calculation and reasonableness of any compensation paid to the Agent pursuant to a compensation structure other than as reflected in the Agreements as of the date of this Order; and (iii) the reasonableness of any expenses reimbursed by the Debtors to the Agent that were in excess of the expense budget(s) filed with the court prior to the Final Hearing ((i)-(iii), the "Objection Rights"). Notwithstanding this or any other provision of this Order. nothing shall prevent or be construed to prevent the Agent (individually, as part of a joint venture. or otherwise) or any of its affiliates from (x) guaranteeing a recovery on or otherwise acquiring Merchandise or FF&E that may not be sold during the Sale, subject to reaching an agreement

with the Debtors with respect to such guarantee or other acquisition and providing notice as would be reasonable under the circumstances (including the remaining Sale Term and time within which such Merchandise or FF&E must be removed) of such agreement to the U.S. Trustee and counsel to the Committee and the DIP Lenders and not receiving an objection therefrom; or (y)(1) bidding on the Debtors' assets not subject to the Agreements pursuant to an agency agreement or otherwise and (2) the Agent is hereby authorized to bid on and guarantee or otherwise acquire such assets notwithstanding anything to the contrary in the Bankruptcy Code or other applicable law, provided that such guarantee, transaction or acquisition is approved by separate order of this Court. The resolution of the U.S. Trustee's objection to the relief requested in the Motion and memorialized in this Order is not binding on the Agent or the U.S. Trustee in subsequent cases;

- (b) Nothing in this Order is intended to affect any rights of any Governmental Unit (as defined below) to enforce any law affecting the Debtors' conduct of the sale prior to the Petition Date; and
- (c) On a confidential basis and for professionals' "eyes only," and upon the written (including email) request of the U.S. Trustee, the Committee, and the DIP Lenders, the Debtors shall provide such requesting party (if any) with copies of periodic reports concerning the Sale that are prepared by the Debtors, their professionals, or the Agent; provided, however, that the foregoing shall not require the Debtors, their professionals, or the Agent to prepare or undertake to prepare any additional or new reporting not otherwise being prepared by the Debtors, their professionals, or the Agent in connection with the Sale.
- 6. Subject to the restrictions set forth in this Final Order and the Sale Guidelines, the Debtors and the Agent hereby are authorized to take any and all actions as may

be necessary or desirable to implement the Agreements and the Sales; and each of the transactions contemplated by the Agreements, and any actions taken by the Debtors and the Agent necessary or desirable to implement the Agreements and/or the Sales prior to the date of this Final Order, hereby are approved and ratified.

#### B. Authority To Engage In Sales

- 7. The Debtors are authorized, pursuant to 105(a) and 363(b)(1) of the Bankruptcy Code, to continue and conduct Sales at the Stores in accordance with this Final Order, the Sale Guidelines and the Agreements.
  - 8. The Sale Guidelines are approved in their entireties.
- 9. The Debtors are authorized to discontinue operations at the Stores in accordance with this Final Order and the Sale Guidelines.
- 10. All entities that are presently in possession of some or all of the Merchandise or FF&E in which the Debtors hold an interest that are or may be subject to the Agreements or this Final Order hereby are directed to surrender possession of such Merchandise or FF&E to the Debtors or the Agent.
- 11. Subject to the provisions herein in paragraphs 13, 15, 16, and 26, neither the Debtors nor the Agent nor any of their officers, employees, or agents shall be required to obtain the approval of any third party, including (without limitation) any Governmental Unit (as defined in Bankruptcy Code section 101(27)), landlord, or licensor, to conduct the Sales and to take the related actions authorized herein.

#### C. Conduct Of The Sales

12. All newspapers and other advertising media in which the Sales may be advertised and all landlords and licensors, as applicable, of the Stores are directed to accept this Final Order as binding authority so as to authorize the Debtors and the Agent to conduct the

Sales and the sale of Merchandise and FF&E pursuant to the Agreements, including, without limitation, to conduct and advertise the sale of the Merchandise and FF&E in the manner contemplated by and in accordance with this Final Order, the Sale Guidelines, and the Agreements.

13. Nothing in this Final Order or the Agreements releases, nullifies, or enjoins the enforcement of any liability to a Governmental Unit under environmental laws or regulations (or any associated liabilities for penalties, damages, cost recovery, or injunctive relief) that any entity would be subject to as the owner, lessor, lessee, or operator of the property after the date of entry of this Final Order. Nothing contained in this Final Order or in the Agreements shall in any way (i) diminish the obligation of any entity to comply with environmental laws, or (ii) diminish the obligations of the Debtors to comply with environmental laws consistent with their rights and obligations as debtors in possession under the Bankruptcy Code. Nothing herein shall be construed to be a determination that the Agent is an operator with respect to any environmental law or regulation. Moreover, the sale of the Merchandise and FF&E shall not be exempt from, and the Agent shall be required to comply with, laws of general applicability, including, without limitation, public health and safety, criminal, tax, labor, employment, environmental, antitrust, fair competition, traffic and consumer protection laws, including consumer laws regulating deceptive practices and false advertising (collectively, "General <u>Laws</u>"). Nothing in this Final Order shall alter or affect the Debtors' and Agent's obligations to comply with all applicable federal safety laws and regulations. Nothing in this Final Order shall be deemed to bar any Governmental Unit from enforcing General Laws in the applicable nonbankruptcy forum, subject to the Debtors' or the Agent's right to assert in that forum or before this Court that any such laws are not in fact General Laws or that such enforcement is

impermissible under the Bankruptcy Code, this Final Order, or otherwise, pursuant to Paragraph 26 hereunder. Notwithstanding any other provision in this Final Order, no party waives any rights to argue any position with respect to whether the conduct was in compliance with this Final Order and/or any applicable law, or that enforcement of such applicable law is preempted by the Bankruptcy Code. Nothing in this Final Order shall be deemed to have made any rulings on any such issues.

- 14. Except to the extent of the reserved rights of Governmental Units expressly granted elsewhere in this Final Order, during the Sales, the Debtors and Agent are hereby authorized to take such actions as may be necessary and appropriate to implement the Agreements and to conduct the sale without necessity of further order of this Court as provided in the Agreements or the Sale Guidelines, including, but not limited to, advertising the sale as a "store closing sale", "sale on everything", "everything must go", or similar-themed sales through the posting of signs (including the use of exterior banners at non-enclosed mall Stores, and at enclosed mall Stores to the extent the applicable Stores entrance does not require entry into the enclosed mall common area), use of signwalkers and street signage.
- 15. Notwithstanding anything herein to the contrary, and in view of the importance of the use of sign-walkers, banners, and other advertising to the sale of the Merchandise and FF&E, to the extent that disputes arise during the course of such sale regarding laws regulating the use of sign-walkers, banners or other advertising and the Debtors and the Agent are unable to resolve the matter consensually with a Governmental Unit, any party may request an immediate telephonic hearing with this Court pursuant to these provisions. Such hearing will, to the extent practicable, be scheduled no later than the earlier of two business days

of such request. This scheduling shall not be deemed to preclude additional hearings for the presentation of evidence or arguments as necessary.

- Merchandise and FF&E shall be conducted by the Debtors and the Agent notwithstanding any restrictive provision of any lease, sublease, license or other agreement relative to occupancy affecting or purporting to restrict the conduct of the Sales, the rejection of leases or licenses, abandonment of assets, or "going dark" provisions. The Debtors, the Agent, along with landlords and licensors, as applicable, of the Stores are authorized to enter into agreements ("Side Letters") between themselves regarding the Sales and related matters without further order of the Court, and such Side Letters shall be binding as among the Debtors, the Agent and any such landlords or licensors, as applicable, of the Stores, provided that nothing in such Side Letters affects the provisions of Paragraphs 13, 15, 16 and 26 of this Final Order. In the event of any conflict between the Sale Guidelines and any Side Letter, the terms of such Side Letter shall control.
- except with respect to any Governmental Unit (as to which Paragraphs 13, 15, 16 and 26 of this Final Order shall apply), no person or entity, including, but not limited to, any landlord, licensor, service providers, utilities, and creditor, shall take any action to directly or indirectly prevent, interfere with, or otherwise hinder consummation of the Sales or the sale of Merchandise or FF&E, or the advertising and promotion (including the posting of signs and exterior banners or the use of signwalkers) of such sales, and all such parties and persons of every nature and description, including, but not limited to, any landlord, licensor, service providers, utilities, and creditor and all those acting for or on behalf of such parties, are prohibited and enjoined from (i)

interfering in any way with, obstructing, or otherwise impeding, the conduct of the Sales and/or (ii) instituting any action or proceeding in any court (other than in the Bankruptcy Court) or administrative body seeking an order or judgment against, among others, the Debtors, the Agent, or the landlords or licensors, as applicable, at the Stores that might in any way directly or indirectly obstruct or otherwise interfere with or adversely affect the conduct of the Sales or sale of the Merchandise or FF&E or other liquidation sales at the Stores and/or seek to recover damages for breach(es) of covenants or provisions in any lease, sublease, license, or contract based upon any relief authorized herein.

- Agreements, the Agent shall have the right to use the Stores and all related Store services, furniture, fixtures, equipment and other assets of the Debtors for the purpose of conducting the Sales, free of any interference from any entity or person, subject to compliance with the Sale Guidelines and this Final Order and subject to Paragraphs 13, 15, 16 and 26 of this Final Order.
- in the Customer Programs Motion<sup>6</sup>) that were issued by the Debtors prior to the applicable Sale Commencement Date (as defined in the Agreements) in accordance with the Debtors' Gift Card policies and procedures as they existed on the Petition Date, as described in the Customer Programs Motion, and accept returns of merchandise sold by the Debtors prior to the applicable Sale Commencement Date, provided that such return is otherwise in compliance with the Refund and Exchange Program (as defined in the Customer Programs Motion) as they existed on the Petition Date, as described in the Customer Programs Motion.

As used herein, the "<u>Customer Programs Motion</u>" shall mean the <u>Debtors' Motion for Order Pursuant to</u> Bankruptcy Code Sections 105(a) and Bankruptcy Rules 6003 and 6004 Authorizing the Debtors to (I) Maintain Customer Programs and (II) Honor or Pay Related Prepetition Obligations, filed concurrently herewith.

- 20. All sales of Store Closure Assets shall be "as is" and final. However, as to the Stores, all state and federal laws relating to implied warranties for latent defects shall be complied with and are not superseded by the sale of said goods or the use of the terms "as is" or "final sales." Further, as to the Stores only, the Debtors and/or the Agent shall accept return of any goods purchased during the Sales that contain a defect which the lay consumer could not reasonably determine was defective by visual inspection prior to purchase for a full refund. provided that the consumer must return the merchandise within seven days of purchase, the consumer must provide a receipt, and the asserted defect must in fact be a "latent" defect. Signs stating that "[r]efunds may be made only for merchandise having a latent defect, when returned with a receipt within 7 days of purchase" will be posted at the cash register areas of the Stores. Returns, if permitted, related to the purchase of Store Closure Assets shall not be accepted at stores that are not participating in the Sales, except in the situation where a customer experiences a latent defect and returns the Merchandise within the seven day time period and provides information that the point of purchase store has closed in the meantime. Information on stores remaining open will be maintained on the Debtors' website through the end of the Sales.
- 21. The Agent shall not be liable for sales taxes except as expressly provided in the Agreements and the payment of any and all sales taxes is the responsibility of the Debtors. The Debtors are directed to remit all taxes arising from the Sales to the applicable Governmental Units as and when due, provided that in the case of a bona fide dispute the Debtors are only directed to pay such taxes upon the resolution of the dispute, if and to the extent that the dispute is decided in favor of the applicable Governmental Unit. For the avoidance of doubt, sales taxes collected and held in trust by the Debtors shall not be used to pay any creditor or any other party, other than the applicable Governmental Unit for which the sales taxes are collected. The Agent

shall collect, remit to the Debtors and account for sales taxes as and to the extent provided in the Agreements. This Final Order does not enjoin, suspend or restrain the assessment, levy or collection of any tax under state law, and does not constitute a declaratory judgment with respect to any party's liability for taxes under state law.

- 22. Pursuant to section 363(f) of the Bankruptcy Code, the Agent, on behalf of the Debtors, is authorized to sell and all sales of Merchandise or FF&E (each as defined in the Agreements) pursuant to the Sales, whether by the Agent or the Debtors, shall be free and clear of any and all Encumbrances; provided, however, that any such Encumbrances shall attach to the proceeds of the Sales with the same validity, in the amount, with the same priority as, and to the same extent that any such liens, claims, and encumbrances have with respect to the Merchandise and FF&E, subject to any claims and defenses that the Debtors may possess with respect thereto and the Agent's fees and expenses (as provided in the Agreements).
- 23. To the extent that the Debtors propose to sell or abandon FF&E which may contain personal and/or confidential information about the Debtors' employees and/or customers (the "Confidential Information"), the Debtors shall remove the Confidential Information from such items of FF&E before such sale or abandonment.
- 24. The Debtors and/or the Agent (as the case may be) are authorized and empowered to transfer Merchandise and FF&E among the Stores. The Agent is authorized to sell the Debtors' FF&E and abandon the same, in each case, as provided for and in accordance with the terms of the Agreements.

#### D. Dispute Resolution Procedures With Governmental Units

25. To the extent that the sale of Merchandise or FF&E is subject to any federal, state or local statute, ordinance, or rule, or licensing requirement directed at regulating "going out of business," "store closing," similar inventory liquidation sales, or bulk sale laws

(each a "GOB Law," and collectively, the "GOB Laws"), including laws restricting safe, professional and non-deceptive, customary advertising such as signs, banners, posting of signage, and use of sign-walkers in connection with the sale and including ordinances establishing license or permit requirements, waiting periods, time limits or bulk sale restrictions that would otherwise apply solely to the sale of the Store Closure Assets (collectively, including the GOB Laws, the "Liquidation Sale Laws"), the dispute resolution procedures in this section shall apply.

- 26. Provided that the Sales and the sale of Merchandise and FF&E are conducted in accordance with the terms of this Final Order, the Agreements and the Sale Guidelines, and in light of the provisions in the laws of many Governmental Units that exempt court-ordered sales from their provisions, the Debtors shall be presumed to be in compliance with any Liquidation Sale Laws and, subject to Paragraphs 13, 15, 16 and 25 herein, are authorized to conduct the Sales in accordance with the terms of this Final Order and the Sale Guidelines without the necessity of further showing compliance with any such Liquidation Sale Laws. However, to the extent there is a dispute arising from or relating to the Sales, this Final Order, the Agreements, or the Sale Guidelines, which dispute relates to any Liquidation Sale Laws (a "Reserved Dispute"), the following procedures shall apply:
  - a. Except as otherwise provided in paragraph 15, the Court shall retain exclusive jurisdiction to resolve the Reserved Dispute. Any time within 14 days following service of this Final Order, any Governmental Unit may assert that a Reserved Dispute exists by serving written notice of such Reserved Dispute on the following parties so as to ensure delivery thereof within 1 business day thereafter: (i) Skadden, Arps, Slate, Meagher & Flom LLP, 300 South Grand Avenue, Suite 3400, Los Angeles, CA 90071 (Attn: Van Durrer), van.durrer@skadden.com; (ii) Skadden, Arps, Slate, Meagher & Flom LLP, 155 N. Wacker Drive, Suite 2700, Chicago, IL 60606 (Attn: John K. Lyons), john.lyons@skadden.com; and (ii) Hilco Merchant Resources, LLC, 5 Revere Drive, Suite 206, Northbrook, IL 60062 (Attn: Ian Fredericks), ifredericks@hilcoglobal.com.

- b. If the Debtors, the Agent and the Governmental Unit are unable to resolve the Reserved Dispute within 14 days of service of the notice, the aggrieved party may file a motion with this Court requesting that this Court resolve the Reserved Dispute (a "Dispute Resolution Motion").
- c. Filing a Dispute Resolution Motion as set forth herein shall not be deemed to affect the finality of this Final Order or to limit or interfere with the Debtors' or the Agent's ability to conduct or to continue to conduct the Sales pursuant to this Final Order and the Agreements, absent further order of this Court.
- 27. Within three business days of entry of this Final Order, the Debtors shall serve copies of this Final Order, the Agreements and the Sale Guidelines via e-mail, facsimile or regular mail, on: (i) the Attorney General's office for each state where the Sales are being held, (ii) the county consumer protection agency or similar agency for each county where the Sales are being held, (iii) the division of consumer protection for each state where the Sales are being held; (iv) the chief legal counsel for the local jurisdiction; (v) the Debtors' landlords of the Closing Stores, and (vi) the licensors of the Pop Up Stores.

#### E. Store Closing Bonuses

28. The Debtors shall have the authority, but not the obligation, to pay store closing bonuses (the "Store Closing Bonuses") to store-level and certain field employees who remain in the employ of the Debtors during the Sales. The Debtors shall have the authority to determine the individual amounts of each Store Closing Bonus, except that the total aggregate cost of the Store Closing Bonus program will not exceed 10% of the base payroll, including taxes and typical benefits, for all employees working at the Stores.

#### F. Section 363(m)

29. The Agent shall be afforded the protections of section 363(m) of the Bankruptcy Code as to all aspects of the transactions under and pursuant to the Agreements if this Final Order or any authorization contained herein is reversed or modified on appeal.

#### G. Other Provisions.

- 30. Notwithstanding anything to the contrary contained herein, the relief granted in this Final Order and any payment to be made hereunder shall be subject to the terms of any orders approving entry into debtor in possession financing and authorizing the use of cash collateral approved by this Court in these Chapter 11 Cases (including with respect to any budgets or other covenants governing or relating to such debtor in possession financing and/or use of cash collateral), and to the extent there is any inconsistency between the terms of such orders and any action taken or proposed to be taken hereunder, the terms of such orders shall control.
- 31. Except with respect to the Agreements, nothing in this Final Order or the Motion shall be deemed to constitute postpetition assumption or adoption of any agreement under Bankruptcy Code section 365.
- 32. The Agreements and related documents may be modified, amended or supplemented by the parties thereto in accordance with the terms thereof without further order of this Court.
- 33. The Agent shall not be liable for any claims against the Debtors, and the Debtors shall not be liable for any claims against Agent, in each case, other than as expressly provided for in the Agreements.
- 34. Notwithstanding anything to the contrary contained herein, the objection contained in the limited objection of Dolphin Mall Associates LLC and Taubman Auburn Hills Associates Limited Partnership (together, the "Taubman Landlords"), filed at Docket No. 186, that the FF&E at (1) Store 861, located at the Dolphin Mall in Miami, FL and (2) Store 876, located at the Great Lakes Crossing Outlets in Auburn Hills, MI, may not be sold by the Debtors or the Agent, is hereby preserved, and all related rights of the Taubman Landlords and the

Debtors are hereby reserved, pending resolution of the objection by this Court or consensually with the Debtors.

of Paragraphs 13, 15, 16 and 26 of this Final Order shall apply), this Court shall retain exclusive jurisdiction with regard to all issues or disputes arising from or relating to the implementation, interpretation, or enforcement of this Final Order or the Agreements, including, but not limited to, (i) any claim or issue relating to any efforts by any party or person to prohibit, restrict or in any way limit banner and signwalker advertising, including with respect to any allegations that such advertising is not being conducted in a safe, professional and non-deceptive manner, (ii) any claim of the Debtors, the landlords, the licensors and/or the Agent for protection from interference with the Sales, (iii) any other disputes related to the Sales, and (iv) to protect the Debtors and/or the Agent against any assertions of Encumbrances. No such parties or person shall take any action against the Debtors, the Agent, the landlords, the licensors, or the Sales until this Court has resolved such dispute. This Court shall hear the request of such parties or persons with respect to any such disputes on an expedited basis, as may be appropriate under the circumstances.

Dated: Wilmington, Delaware

Oct 7, 2015

HONORABLE BRENDAN L. SHANNON

CHIEF UNITED STATES BANKRUPTCY JUDGE

# EXHIBIT 1

**Store Closing Agreement** 



Gordon Brothers Group

September 4, 2015

VIA EMAIL

QS RETAIL, INC. Attn: General Counsel 5600 Argosy Ave. Bldg 100 Huntington Beach, Ca 92649

Phone: (714) 889-2200

Re: Letter Agreement Governing Inventory Disposition

Dear Steve:

This letter shall serve as an agreement ("Agreement") between Hilco Merchant Resources, LLC and Gordon Brothers Retail Partners, LLC, on the one hand (collectively, "Agent" or a "Party"), and QS RETAIL, Inc., on the other hand ("Merchant" or a "Party" and together with the Agent, the "Parties"), under which Agent shall act as the exclusive agent for the purpose of conducting a "store closing" or other mutually agreed upon sale at Merchant's retail stores identified on Exhibit A (each a "Store" and collectively, the "Stores") in the United States (the "Sale").

#### A. Intentionally Left Blank.

#### B. Sale Term

For each Store, the Sale shall commence on September 6, 2015 (the "Sale Commencement Date") and conclude on respective dates to be mutually agreed to by Agent and Merchant; provided however, that the Sale shall conclude at all Stores no later than December 31, 2015(the "Sale Termination Date"). The period between the Sale Commencement Date and the Sale Termination Date shall be referred to as the "Sale Term."

#### C. <u>Project Management</u>

#### (i) Agent's Undertakings

Agent shall, in collaboration with Merchant, (a) provide qualified supervisors (the "Supervisors") engaged by Agent to oversee the management of the Stores; (b) determine appropriate point-of-sale and internal and external advertising strategies for the Stores, recommend and assist Merchant with advertising, and create signage for the Stores, all at Merchant's cost and expense and approved in advance by Merchant; (c) determine appropriate discounts of Merchandise (as defined below) approved in advance by Merchant; (d) recommend staffing levels for the Stores and appropriate bonus and incentive programs, if any, for the Stores' employees; (e) oversee display of Merchandise for the Stores; (f) to the extent that information is available, evaluate sales of Merchandise by category and sales reporting and monitor expenses; (g) maintain the confidentiality of all proprietary or non-public information regarding Merchant in accordance with the provisions of the confidentiality agreement signed by the Parties; (h) assist Merchant in connection with managing and controlling loss prevention and employee relations matters; (i) provide support in

obtaining appropriate authorization and permits to conduct the Sale from state and local authorities (if applicable) by (i) advising Merchant of the applicable waiting period under such laws, and/or (ii) preparing (in Merchant's name and for Merchant's signature) all permitting paperwork as may be necessary under such laws, delivering all such paperwork to Merchant, and filing on behalf of Merchant, all such paperwork where necessary, and/or (iii) advising Merchant where permitting paperwork and/or waiting periods do not apply; (j) assist Merchant in creating a customer transition program to transition customers from the Stores to Merchant's other retail channels; and (k) provide such other related services deemed necessary or appropriate by Merchant and Agent.

At the conclusion of the Sale, Agent shall surrender the premises for each Store to Merchant in broom clean condition; <u>provided</u>, <u>however</u>, Merchant shall bear all costs and expenses associated with surrendering the premises in accordance with the lease requirements for such premises according to a budget mutually agreed to between the Agent and Merchant. At the conclusion of the Sale at each Store, Agent shall photographically document the condition of each such Store.

The Parties expressly acknowledge and agree that Merchant shall have no liability to the Supervisors for wages, benefits, severance pay, termination pay, vacation pay, pay in lieu of notice of termination or any other liability arising from Agent's hiring or engagement of the Supervisors, and the Supervisors shall not be considered employees of Merchant.

#### (ii) Merchant's Undertakings

During the Sale Term, Merchant shall (at no cost or expense to Agent): (a) be the employer of the Stores' employees (other than the Supervisors) or, to the extent Merchant elects, utilize the services of a third party employment agency recommended by Agent, for purposes of engaging temporary staff for the Stores; (b) pay all taxes, costs, expenses, accounts payable, and other liabilities relating to the Stores, the Stores' employees (other than the Supervisors) and other representatives of Merchant; (c) prepare and process all tax forms and other documentation; (d) collect all sales taxes and pay them to the appropriate taxing authorities for the Stores; (e) use reasonable efforts to cause Merchant's employees to cooperate with Agent and the Supervisors; (f) execute all agreements mutually determined by the Merchant and Agent to be necessary or desirable for the operation of the Stores during the Sale; (g) provide, and arrange for the ordinary maintenance of, all point-of-sale and all other Store-level equipment required for the Stores; (h) ensure that Agent has quiet use and enjoyment of the Stores for the Sale Term in order to perform its obligations under this Agreement; and (i) identify the Merchandise for the Sale, with Agent's assistance allocate and balance the Merchandise among the Stores, and ship and distribute the Merchandise to the Stores.

To assist with the Sale, Merchant shall provide throughout the Sale Term (at no cost or expense to Agent) central administrative services necessary for the Sale, including (without limitation) customary POS administration, sales audit, cash reconciliation, accounting, and payroll processing, all at no cost to Agent.

The Parties expressly acknowledge and agree that Agent shall have no liability to Merchant's employees for wages, benefits, severance pay, termination pay, vacation pay, pay in lieu of notice of termination or any other liability arising from Merchant's employment, hiring or retention of its employees, and such employees shall not be considered employees of Agent.

#### D. The Sale

All sales of Merchandise shall be made on behalf of Merchant. Agent does not have, nor shall it have, any right, title or interest in the Merchandise. All sales of Merchandise shall be by cash, gift card, gift certificate, merchandise credit, or credit card, and shall be "final" with no returns accepted or allowed, except as authorized by Merchant.

# E. Agent Fee and Expenses in Connection with the Sale

As used in this Agreement, the following terms shall have the following meanings:

- (i) "Gross Proceeds" shall mean the sum of (i) the gross proceeds of all sales of Merchandise made in the Store during the Sale Term, net only of sales taxes.
- (ii) "Merchandise" shall mean all merchandise sold in the Store during the Sale Term comprised of such merchandise in the Stores as of the Sale Commencement Date, plus such other merchandise included in the Stores during the Sale Term; subject in the case of such other merchandise to: (a) Agent's and Merchant's mutual agreement of the composition of such merchandise and the timing of receipt in the Stores, (b) compliance with applicable law, and (c) Agent's and Merchant's subsequent mutual agreement of such other adjustments (if any) to provisions of this Agreement as may be required to reflect the inclusion of such other merchandise in the Sale as Merchandise.
- (iii) "Recovery Percentage" shall mean the Gross Proceeds divided by the Cost Value of the Merchandise.
- (iv) "Cost Value" with respect to each item of Merchandise shall be determined with reference to the Merchant's books and records maintained in the ordinary course consistent with past periods and practices.

Merchant shall pay Agent an "Incentive Fee" of <u>one</u> of the following (e.g., back to first dollar) based upon the following "Recovery Performance hurdles/Incentive Fee" formulations:

Recovery Percentage	Agent Incentive Fee		
Less than 155.00%	1.00% of Gross Proceeds		
155.00% - 159.99%	1.50% of Gross Proceeds		
160.00% - 169.99%	1.75% of Gross Proceeds		
170.00% and Above	2.00% of Gross Proceeds		

On a weekly basis as part of the weekly reconciliations contemplated below, Merchant shall pay Agent an advance on account of the Incentive Fee in the amount of 1.00% of Gross Proceeds for the prior week (or partial week in the case of the first and last weeks). The Recovery Percentage shall be determined in connection with the Final Reconciliation, and once determined, the parties (as part of the Final Reconciliation) shall determine the actual amount of the Incentive Fee. Merchant shall pay Agent any remaining balance due on account of the Incentive Fee (if any) in

connection with the Final Reconciliation, and, with Agent's consent, Merchant may offset against such remaining balance amounts (if any) Agent owes to Merchant.

Merchant shall be responsible for all expenses of the Sale, including (without limitation) all Store level operating expenses, all costs and expenses related to Merchant's other retail store operations, and Agent's reasonable, documented and preapproved out of pocket expenses. To control expenses of the Sale, Merchant and Agent have established a budget (the "Expense Budget") of certain delineated expenses within the control of Agent, including (without limitation) payment of the costs of supervision (including (without limitation) Supervisors' wages, fees, travel, and deferred compensation), advertising costs, and Agent's legal and miscellaneous expenses. The Expense Budget for the Sale shall be (i) \$98,400 for the first week of the Sale (covering for example start-up expenses, initial signage and supervision travel); and (ii) \$31,550 per week thereafter (covering for example weekly supervision compensation/deferred compensation and fees. advertising, and miscellaneous expenses, including without limitation Agent's reasonable and documented legal expenses associated with a bankruptcy filing). The Expense Budget does not include costs, and instead reflects cost savings, associated with supervision because Agent and Merchant have agreed to utilize "Supervisors" (as defined in certain letter agreement dated June 4, 2015 by and among the Agent and Merchant (the "Pop Up Stores Agreement")) associated with the "pop up stores" as Supervisors for the Stores in addition to such Supervisors' responsibilities under the Pop Up Stores Agreement. The Expense Budget shall be increased if the "Supervisors" under the Pop Stores Agreement are not utilized in connection with the Sale to take into account additional costs of supervision that will be necessary for Agent to perform its responsibilities under this Agreement and properly conduct the Sale. The Expense Budget may only be modified by mutual agreement of Agent and Merchant. Merchant shall have no responsibility for costs and expenses in excess of the Expense Budget, unless Agent has obtained Merchant's prior written (including email) consent pursuant to an amendment to the Expense Budget.

All accounting matters (including, without limitation, all fees, expenses, advances, or other amounts reimbursable or payable to Agent) shall be reconciled by mutual agreement of Agent and Merchant on every Wednesday for the prior week and, unless disputed by either Party, shall be paid within seven (7) days after each such weekly reconciliation. The Parties shall complete a final reconciliation and settlement of all amounts payable to Agent and contemplated by this Agreement (including, without limitation, Expense Budget items, and fees earned hereunder) ("Final Reconciliation") no later than forty five (45) days following the Sale Termination Date for the last Store.

#### F. Indemnification

#### (i) Merchant's Indemnification

Merchant shall indemnify, defend, and hold Agent and its consultants, members, managers, partners, officers, directors, employees, attorneys, advisors, representatives, lenders, potential co-investors, principals, affiliates, and Supervisors (collectively, "Agent Indemnified Parties") harmless from and against all liabilities, claims, demands, damages, costs and expenses (including reasonable attorneys' fees) arising from or related to: (a) the willful or negligent acts or omissions of Merchant or the Merchant Indemnified Parties (as defined below); (b) the material breach of any provision of this Agreement by Merchant; (c) product liability claims, except claims arising from Agent's negligence, willful misconduct or unlawful behavior, (d) claims asserted by any Store

employees employed by Merchant (under a collective bargaining agreement or otherwise), relating to such employment against Agent or an Agent Indemnified Party, except claims arising from Agent's negligence, willful misconduct or unlawful behavior; (d) any harassment, discrimination or violation of any laws or regulations by Merchant or any of the Merchant Indemnified Parties; and (e) Merchant's failure to pay over to the appropriate taxing authority any taxes required to be paid by Merchant during the Sale Term in accordance with applicable law.

# (ii) Agent's Indemnification

Hilco Merchant Resources, LLC and Gordon Brothers Retail Partners, LLC shall, jointly and severally, indemnify, defend and hold Merchant and its consultants, members, managers, partners, officers, directors, employees, attorneys, advisors, representatives, lenders, potential coinvestors, principals, and affiliates (other than the Agent or the Agent Indemnified Parties) (collectively, "Merchant Indemnified Parties") harmless from and against all liabilities, claims, demands, damages, costs and expenses (including reasonable attorneys' fees) arising from or related to (a) the willful or negligent acts or omissions of Agent or the Agent Indemnified Parties; (b) the breach of any provision of, or the failure to perform any obligation under, this Agreement by Agent; (c) any liability or other claims made by an Agent Indemnified Parties or any other person (excluding Merchant Indemnified Parties) against a Merchant Indemnified Party arising out of or related to Agent's conduct of the Sale, except claims arising from Merchant's negligence, willful misconduct, or unlawful behavior; (d) any harassment, discrimination or violation of any laws or regulations by Agent or any of the Agent Indemnified Parties and (e) any claims made by any party engaged by Agent as an employee, agent, representative or independent contractor arising out of such engagement.

#### G. Insurance

#### (i) Merchant's Insurance Obligations

Merchant shall maintain throughout the Sale Term, liability insurance policies (including, without limitation, products liability (to the extent currently provided), comprehensive public liability insurance and auto liability insurance) covering injuries to persons and property in or in connection with the Stores, and shall cause Agent to be named an additional insured with respect to all such policies. At Agent's request, Merchant shall provide Agent with a certificate or certificates evidencing the insurance coverage required hereunder and that Agent is an additional insured thereunder. In addition, Merchant shall maintain throughout the Sale Term, in such amounts as it currently has in effect, workers compensation insurance in compliance with all statutory requirements.

#### (ii) Agent's Insurance Obligations

As an expense of the Sale, Agent shall maintain throughout the Sale Term, liability insurance policies (including, without limitation, products liability/completed operations, contractual liability, comprehensive public liability and auto liability insurance) on an occurrence basis in an amount of at least Two Million dollars (\$2,000,000) and an aggregate basis of at least five million dollars (\$5,000,000) covering injuries to persons and property in or in connection with Agent's provision of services at the Stores. Agent shall name Merchant as an additional insured and loss payee under such policy, and upon execution of this Agreement provide Merchant with a

certificate or certificates evidencing the insurance coverage required hereunder. In addition, Agent shall maintain throughout the Sale Term, workers compensation insurance compliance with all statutory requirements. Further, should Agent employ or engage third parties to perform any of Agent's undertakings with regard to this Agreement, Agent will ensure that such third parties are covered by Agent's insurance or maintain all of the same insurance as Agent is required to maintain pursuant to this paragraph and name Merchant as an additional insured and loss payee under the policy for each such insurance.

#### (iii) Certain Agreements

Notwithstanding any other provision of this Agreement, Merchant and Agent agree that Agent shall not be deemed to be in possession or control of the Stores, or the Merchandise or other assets located therein or associated therewith, or of Merchant's employees located at the Stores.

#### H. Representations, Warranties, Covenants and Agreements

- (i) Merchant warrants, represents, covenants and agrees that (a) Merchant is a corporation duly organized, validly existing and in good standing under the laws of its state of organization, with full power and authority to execute and deliver this Agreement and to perform its obligations hereunder, and maintains its principal executive office at the address set forth herein, (b) the execution, delivery and performance of this Agreement has been duly authorized by all necessary actions of Merchant and this Agreement constitutes a valid and binding obligation of Merchant enforceable against Merchant in accordance with its terms and conditions, and the consent of no other entity or person is required for Merchant to fully perform all of its obligations herein (other than as set forth in Section A), (c) all ticketing of Merchandise at the Stores has been and will be done in accordance with Merchant's customary ticketing practices; and (d) to the extent within the control of Merchant, the Stores will be operated in the ordinary course of business in all respects, other than those expressly agreed to by Merchant and Agent.
- (ii) Agent warrants, represents, covenants and agrees that (a) each entity comprising Agent is a limited liability company duly organized, validly existing and in good standing under the laws of state of the Delaware, with full power and authority to execute and deliver this Agreement and to perform the Agent's obligations hereunder, and maintains its principal executive office at the addresses set forth herein, (b) the execution, delivery and performance of this Agreement has been duly authorized by all necessary actions of Agent and this Agreement constitutes a valid and binding obligation of Agent enforceable against Agent in accordance with its terms and conditions, and the consent of no other entity or person is required for Agent to fully perform all of its obligations herein, (c) Agent shall comply with and act in accordance with any and all applicable state and local laws, rules, and regulations, and other legal obligations of all governmental authorities, (d) no non-emergency repairs or maintenance in the Stores will be conducted without Merchant's prior written consent, (e) Agent will not take any disciplinary action against any employee of Merchant.

# I. Furniture, Fixtures and Equipment

Agent shall sell the FF&E in each such Store from the Store themselves. Agent shall dispose of any unsold FF&E at the conclusion of the Sale in a manner to be approved by Merchant; provided however, that at Agent's election, Agent shall have the right to abandon in-place in a neat

and orderly manner, all unsold FF&E (and all FF&E that Merchant requested that Agent not sell). Merchant shall be responsible for all reasonable costs and expenses incurred by Agent in connection with the sale or other disposition of FF&E, which costs and expenses shall be incurred pursuant to a budget or budgets to be established from time to time by mutual agreement of the Parties.

In consideration for providing the services set forth in this Section I, Agent shall be entitled to a commission from the sale of the FF&E equal to twenty percent (20%) of the gross proceeds (net only of sales taxes to the extent applicable) of the sale of the FF&E.

Agent shall remit to Merchant all such gross proceeds, and during each weekly reconciliation described in Section E above, Agent's FF&E fee shall be calculated, and Agent's calculated and agreed upon FF&E fee and all FF&E costs and expenses then incurred within an agreed upon budget shall paid within seven (7) days after each such weekly reconciliation.

#### J. Termination

The following shall constitute "Termination Events" hereunder:

- (a) Merchant's or Agent's failure to perform any of their respective material obligations hereunder, which failure shall continue uncured five (5) days after receipt of written notice thereof to the defaulting Party; or
- (b) The failure of any representation or warranty made by Merchant or Agent to be true in any material respect as of the date made or at any time and throughout the Sale Term, which failure shall continue uncured five (5) days after receipt of written notice thereof to the defaulting Party.

If a Termination Event occurs, the non-defaulting Party may, in its discretion, elect to terminate this Agreement by providing seven (7) business days' written notice thereof to the other Party and, in addition to terminating this Agreement, pursue any and all rights and remedies and damages resulting from such default; provided, that in no event shall either Party be liable to the other for any punitive, exemplary, consequential, incidental, indirect or special damages, including, without limitation, lost profits. If this Agreement is terminated other than as a result of a default by Agent, Merchant shall be obligated to pay Agent all amounts due under this Agreement through and including the termination date.

#### K. Notices

All notices, certificates, approvals, and payments provided for herein shall be sent by fax or by recognized overnight delivery service as follows: (a) To Merchant: Quiksilver, Inc., 5600 Argosy Circle, #100, Huntington Beach, CA 92649, Attn: Retail Department; with a copy to: Legal Department; (b) To Agent: c/o Hilco Merchant Resources, LLC, One Northbrook Place, 5 Revere Drive, Suite 206, Northbrook, IL 60062, Fax: 847-897-0859, Attn: Ian S. Fredericks; and c/o Gordon Brothers Retail Partners, LLC, 800 Boylston Street, 27<sup>th</sup> Floor, Boston, MA 02199, Fax: 617-531-7906, Attention, Michael Chartock; or (c) such other address as may be designated in writing by Merchant or Agent.

#### L. Independent Consultant

Agent's relationship to Merchant is that of an independent contractor without the capacity to bind Merchant in any respect. No employer/employee, principal/agent, joint venture or other such relationship is created by this Agreement. Merchant shall have no control over the hours that Agent or its employees or assistants or the Supervisors work or the means or manner in which the services that will be provided are performed and Agent is not authorized to enter into any contracts or agreements on behalf of Merchant or to otherwise create any obligations of Merchant to third parties, unless authorized in writing to do so by Merchant.

#### M. Non-Assignment

Neither this Agreement nor any of the rights hereunder may be transferred or assigned by either Party without the prior written consent of the other Party; provided that either Party may assign this Agreement without the consent of the other Party in the event of a merger, reorganization, consolidation or other change in control transaction, or in connection with the sale of all or substantially all of such Party's assets. No modification, amendment or waiver of any of the provisions contained in this Agreement, or any future representation, promise or condition in connection with the subject matter of this Agreement, shall be binding upon any Party to this Agreement unless made in writing and signed by a duly authorized representative or agent of such Party. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective heirs, legal representatives, successors and permitted assigns.

#### N. <u>Severability</u>

If any term or provision of this Agreement, as applied to either Party or any circumstance, for any reason shall be declared by a court of competent jurisdiction to be invalid, illegal, unenforceable, inoperative or otherwise ineffective, that provision shall be limited or eliminated to the minimum extent necessary so that this Agreement shall otherwise remain in full force and effect and enforceable. If the surviving portions of the Agreement fail to retain the essential understanding of the Parties, the Agreement may be terminated by mutual consent of the Parties.

#### O. Governing Law, Venue, Jurisdiction and Jury Waiver

This Agreement, and its validity, construction and effect, shall be governed by and enforced in accordance with the internal laws of the State of California (without reference to the conflicts of laws provisions therein). Any legal action, suit or proceeding arising in connection with this Agreement shall be submitted to the exclusive jurisdiction of the Orange County, California courts and each Party hereby waives any defenses or objections based on lack of jurisdiction, improper venue, and/or forum non conveniens. Merchant and Agent waive their respective rights to trial by jury of any cause of action, claim, counterclaim or cross-complaint in any action, proceeding and/or hearing brought by either Agent against Merchant or Merchant against Agent on any matter whatsoever arising out of, or in any way connected with, this Agreement, the relationship between Merchant and Agent, any claim of injury or damage or the enforcement of any remedy under any law, statute or regulation, emergency or otherwise, now or hereafter in effect. If either Party commences any legal action, suit or proceeding to enforce or interpret this Agreement or any of the terms or provisions hereof, then in addition to any damages or remedies that may be awarded to the prevailing party therein, the prevailing party will be entitled to have and recover from the losing

party the prevailing party's reasonable outside attorneys' fees and costs incurred in connection therewith.

If Merchant commences a case under Chapter 11 of Bankruptcy Code with a bankruptcy court (the "Bankruptcy Court"), Merchant shall promptly file a motion to assume both this Agreement and the Pop Up Store Agreement under section 365 of the Bankruptcy Code, and utilize its best efforts to ensure that such motion is approved by an order, in form and substance reasonably acceptable to the Agent and Merchant, that provides, among other things, as follows: (i) the payment of all fees and reimbursement of expenses hereunder and under the Pop Up Store Agreement to Agent is approved without further order of the court and shall be free and clear of all liens, claims and encumbrances; (ii) all such payments of fees and reimbursement of expenses shall be made on a weekly basis without further order of the Bankruptcy Court and otherwise in accordance with this Agreement and the Pop Up Store Agreement (as the case may be); (iii) approval of the transaction contemplated hereby and by the Pop Up Store Agreement; (iv) authorizing the Sale without the necessity of complying with state and local rules, laws, ordinances and regulations, including, without limitation, permitting and licensing requirements, that could otherwise govern the Sale; (v) authorizing the Sale notwithstanding restrictions in leases, reciprocal easement agreements or other contracts that purport to restrict the Sale or the necessity of obtaining any third party consents; and (vi) take all further actions as are necessary or appropriate to carry out the terms and conditions of this Agreement. In such event, then notwithstanding the provisions of the second sentence of the first paragraph of this Section O, any legal action, suit or proceeding arising in connection with this Agreement shall be submitted to the exclusive jurisdiction of the Bankruptcy Court having jurisdiction over Merchant, and each Party hereby waives any defenses or objections based on lack of jurisdiction, improper venue, and/or forum non conveniens.

#### P. Entire Agreement

This Agreement, together with all additional schedules and exhibits attached hereto, and, the Pop Up Stores Agreement, constitutes a single, integrated written contract expressing the entire agreement of the Parties concerning the subject matter hereof. No covenants, agreements, representations or warranties of any kind whatsoever have been made by any Party except as specifically set forth in this Agreement. Except with respect to the Pop Up Stores Agreement, all prior agreements, discussions and negotiations are entirely superseded by this Agreement.

#### Q. Execution

This Agreement may be executed simultaneously in counterparts (including by means of electronic mail, facsimile or portable document format (pdf) signature pages), any one of which need not contain the signatures of more than one party, but all such counterparts taken together shall constitute one and the same instrument. This Agreement, and any amendments hereto, to the extent signed and delivered by means of electronic mail, a facsimile machine or electronic transmission in portable document format (pdf), shall be treated in all manner and respects as an original thereof and shall be considered to have the same binding legal effects as if it were the original signed version thereof delivered in person.

# Case 15-11880-BLS Doc 253-1 Filed 10/07/15 Page 11 of 13

If this Agreement is acceptable to you, kindly execute a copy in the space provided, and return a countersigned version to the undersigned. Thank you again for this opportunity -- we look

forward to working with you. Very truly yours, HILCO MERCHANT RESOURCES, LLC By: lan S. Fredericks Its: SVP & CLO GORDON BROTHERS RETAIL PARTNERS, LLC By: Robert Grosskopf Its: Co-President AGREED AND ACCEPTED as of the 4th day of September, 2015: QS RETAIL, INC.

By: Its:

If this Agreement is acceptable to you, kindly execute a copy in the space provided, and return a countersigned version to the undersigned. Thank you again for this opportunity -- we look forward to working with you.

Very truly yours,
HILCO MERCHANT RESOURCES, LLC
By: Its:
GORDON BROTHERS RETAIL PARTNERS, LLC
By: Its:

AGREED AND ACCEPTED as of the 4th day of September, 2015:

QS RETAIL, INC.

ts: P

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# Gordon Brothers Group

# Exhibit A

Stor e#	Brand	Store Name	City	State	Sq Ft	Property Management Co.
27	QS	QUIKSILVER- UNIVERSAL CITYWALK	Universal City	CA	2493	Universal City Walk
29	QS	QUIKSILVER - SOUTH COAST PLAZA	Costa Mesa	CA	2167	South Coast Plaza
50	QS	QUIKSILVER - TIMES SQUARE	New York	NY	3033	Rudin Management Company, Inc.
58	QS	QUIKSILVER - HOLLYWOOD, FL	Hollywood	FL	3040	Seminole Properties Retail
103	DC	DC - IRVINE SPECTRUM	Irvine	CA	2305	The Irvine Company
111	QS	QUIKSILVER – SEATTLE	Seattle	WA	6187	First & Lenora LLC
114	RX	ROXY - FASHION ISLAND	Newport Beach	CA	1386	The Irvine Company
119	TRI	QUIKSILVER - DEL AMO	Torrance	CA	5,820	
120	WA	WATERMAN - WAIKIKI BEACH WALK	Honolulu	HI	1,261	
123	TRI	QUIKSILVER GLENDALE	Glendale	CA	2997	
124	BR	BOARDRIDERS MEATPACKING	New York	NY	4262	
125	BR	BOARDRIDERS PASADENA	Pasadena	CA	5000	
834	QS	QUIKSILVER OUTLET – LAKEWOOD	Lakewood	со	2500	Simon Property Group
838	DC	DC OUTLET - PISMO	Pismo Beach	CA	2405	Simon Property Group
850	DC	DC OUTLET - EL PASO	Canutillo	TX	2625	Horizon Group Properties
852	DC	DC OUTLET – GILROY	Gilroy	CA	2722	Simon Property Group
859	DC	DC OUTLET – LAUGHLIN	Laughlin	NV	2624	
861	DC	DC OUTLET - DOLPHIN MALL	Miami	FL	3052	Taubman
865	DC	DC OUTLET - KATY MILLS	Katy	TX	2050	Simon Property Group
869	TRI	QUIKSILVER OUTLET – MIROMAR	Estero	FL	2270	Miromar Outlets
872	TRI	QUIKSILVER OUTLET – CHICAGO	Rosemont	IL	4000	Macerich
874	TRI	QUIKSILVER OUTLET - SILVER SANDS	Destin	FL	3000	Silver Sands GL I, LLC
876	TRI	QUIKSILVER OUTLET - GREAT LAKES	Auburn Hills	MI	5576	Taubman Management
879	QS	QUIKSILVER OUTLET – ANNAPOLIS	Annapolis	MD	3500	Westfield Shoppingtown- Annapolis Mall, Owner LLC
883	QS	QUIKSILVER OUTLET - CHARLOTTE	Charlotte	NC	2944	
885	TRI	QUIKSILVER OUTLET - WOODBURY COMMONS	Central Valley	NY	5000	
887	TRI	QUIKSILVER OUTLET - NORTH GEORGIA PREMIUM OUTLETS	Dawsonville	GA	4262	

# **EXHIBIT 2**

**Pop Up Store Agreement** 



Gordon Brothers Group

June 8, 2015

VIA EMAIL

QS RETAIL, INC. Attn: Steve Finney

5600 Argosy Ave. Bldg 100 Huntington Beach, Ca 92649 Phone: (714) 889-2336

Email: steve.finney@quiksilver.com

Re: Letter Agreement Governing Inventory Disposition

Dear Steve:

This letter shall serve as an agreement ("Agreement") between Hilco Merchant Resources, LLC and Gordon Brothers Retail Partners, LLC, on the one hand (collectively, "Agent" or a "Party"), and QS RETAIL, Inc., on the other hand ("Merchant" or a "Party" and together with the Agent, the "Parties"), under which Agent shall act as the exclusive agent for the purpose of conducting a sale of certain Merchandise (as defined below) through a "pop up" store program (each a "Pop Up Store" and collectively, the "Pop Up Stores") in the United States utilizing sale handles agreed upon by the Parties (the "Sale").

#### A. Merchandise

For purposes hereof, "Merchandise" shall mean all excess, clearance, obsolete, or distressed inventory described on Exhibit A attached hereto, but only to the extent that Merchant obtains the necessary approvals and clearances to import such inventory into the United States, and such other goods as Merchant and Agent may agree to include in the Sale from time to time. "Merchandise" does not mean and shall not include: (1) goods that belong to sublessees, licensees or concessionaires of Merchant; (2) furnishings, trade fixtures, equipment and improvements to real property that are located in the Pop Up Stores (collectively, "FF&E"); or (3) damaged or defective merchandise that cannot be sold.

#### B. Sale Term

For each Store, the Sale shall commence on July 1, 2015 (the "Sale Commencement Date") and conclude the earlier of (a) January 31, 2016 or (b) the date that the Sale is completed (the "Sale Termination Date"); provided, however, that the Parties may mutually agree in writing to extend or terminate the Sale at any Store prior to the Sale Termination Date. The period between the Sale Commencement Date and the Sale Termination Date shall be referred to as the "Sale Term."

#### C. Project Management

#### (i) Agent's Undertakings

Agent shall, in collaboration with Merchant, (a) together with Agent's affiliate, Hilco Real Estate, LLC, assist Merchant with identifying a minimum of fifteen suitable locations for the Pop

Up Stores; provided, that it is the Parties intent to operate approximately thirty Pop Up Stores; (b) provide qualified supervisors (the "Supervisors") engaged by Agent to oversee the management of the Pop Up Stores; (c) determine appropriate point-of-sale and internal and external advertising strategies for the Pop Up Stores and recommend and assist Merchant with advertising and signage for the Pop Up Stores, all at Merchant's cost and expense and approved in advance by Merchant; (d) determine appropriate discounts of Merchandise approved in advance by Merchant; (e) assist Merchant in procuring employees to be employed by Merchant or a third party staffing company recommended by Agent; (f) recommend staffing levels for the Pop Up Stores and appropriate bonus and incentive programs, if any, for the Pop Up Stores' employees; (g) oversee display of Merchandise for the Pop Up Stores; (h) assist in procuring FF&E for the Pop Up Stores; (i) to the extent that information is available, evaluate sales of Merchandise by category and sales reporting and monitor expenses; (j) maintain the confidentiality of all proprietary or non-public information regarding Merchant in accordance with the provisions of the confidentiality agreement signed by the Parties; (k) assist Merchant in connection with managing and controlling loss prevention and employee relations matters; (l) provide support in obtaining appropriate authorization and permits to conduct the Sale from state and local authorities (if applicable); (m) assist Merchant in creating a customer transition program to transition customers from the Pop Up Stores to Merchant's other retail channels; (n) provide such other related services deemed necessary or appropriate by Merchant and Agent; and (o) at an agreed upon time prior to the end of the Sale Term at each Pop Up Store, conduct a "sale on everything", "everything on sale", "store closing" or similar themed sale event (but not a "going out of business" or similar event sale) and sell all Merchandise to the piece, and if Merchant requests, the FF&E pursuant to Section I.

At the conclusion of the Sale, Agent shall surrender the premises for each Store to Merchant in broom clean condition and in accordance with the lease requirements for such premises; provided, however, Merchant shall bear all costs and expenses associated with surrendering the premises in accordance with the lease requirements for such premises according to a budget mutually agreed to between the Agent and Merchant. At the conclusion of the Sale at each Store, Agent shall photographically document the condition of each such Store.

The Parties expressly acknowledge and agree that Merchant shall have no liability to the Supervisors for wages, benefits, severance pay, termination pay, vacation pay, pay in lieu of notice of termination or any other liability arising from Agent's hiring or engagement of the Supervisors, and the Supervisors shall not be considered employees of Merchant.

# (ii) Merchant's Undertakings

During the Sale Term, Merchant shall (a) be the employer of the Pop Up Stores' employees (other than the Supervisors) or, to the extent Merchant elects, utilize the services of a third party employment agency recommended by Agent, for purposes of engaging temporary staff for the Pop Up Stores; (b) pay all taxes, costs, expenses, accounts payable, and other liabilities relating to the Pop Up Stores, the Pop Up Stores' employees (other than the Supervisors) and other representatives of Merchant; (c) prepare and process all tax forms and other documentation; (d) collect all sales taxes and pay them to the appropriate taxing authorities for the Pop Up Stores; (e) use reasonable efforts to cause Merchant's employees to cooperate with Agent and the Supervisors; (f) execute all agreements mutually determined by the Merchant and Agent to be necessary or desirable for the operation of the Pop Up Stores during the Sale; provided, that Merchant shall have the right to approve the terms and conditions of each lease with respect to a Pop Up Store in its sole discretion;

(g) provide, and arrange for the ordinary maintenance of, all point-of-sale equipment required for the Pop Up Stores; (h) with Agent's assistance, and subject to the lease for each Pop Up Store, ensure that Agent has quiet use and enjoyment of the Pop Up Stores for the Sale Term in order to perform its obligations under this Agreement; (i) with Agent's assistance, provide or procure FF&E for the Pop Up Stores; (j) identify the Merchandise for the Sale, with Agent's assistance allocate and balance the Merchandise among the Stores, and ship and distribute the Merchandise to the Pop Up Stores; and (k) with Agent's assistance, obtain all interior and exterior signage (including exterior "QUIKSILVER" signage) and procure all advertising for the Pop Up Stores.

To assist with the Sale, Merchant shall provide throughout the Sale Term central administrative services necessary for the Sale, including (without limitation) customary POS administration, sales audit, cash reconciliation, accounting, and payroll processing, all at no cost to Agent.

The Parties expressly acknowledge and agree that Agent shall have no liability to Merchant's employees for wages, benefits, severance pay, termination pay, vacation pay, pay in lieu of notice of termination or any other liability arising from Merchant's employment, hiring or retention of its employees, and such employees shall not be considered employees of Agent.

#### D. The Sale

All sales of Merchandise shall be made on behalf of Merchant. Agent does not have, nor shall it have, any right, title or interest in the Merchandise. All sales of Merchandise shall be by cash, gift card, gift certificate, merchandise credit, or credit card and, at Merchant's discretion, by check or otherwise in accordance with Merchant's policies, and shall be "final" with no returns accepted or allowed, unless otherwise directed by Merchant.

# E. Agent Fee and Expenses in Connection with the Sale

In consideration of its services hereunder, Agent shall earn a fee equal to five (5.0%) of the Gross Proceeds of Merchandise sold at the Pop Up Stores. For purposes of this Agreement, "Gross Proceeds" means gross receipts arising from sales of Merchandise, net of applicable sales taxes. In addition, Agent shall be paid an amount equal to \$5,000 per Pop Up Store lease that is negotiated by Hilco Real Estate, LLC on Merchant's behalf and approved and executed by Merchant, and Merchant shall fund all deposits with respect to such Pop Up Store leases and utilities associated therewith, if required by the applicable lease.

Merchant shall be responsible for all expenses of the Sale, including (without limitation) all Store level operating expenses, all costs and expenses related to Merchant's other retail store operations, and Agent's reasonable, documented and preapproved out of pocket expenses. To control expenses of the Sale, Merchant and Agent have established a budget (the "Expense Budget") of certain delineated expenses, including (without limitation) payment of the costs of supervision (including (without limitation) Supervisors' wages, fees, travel, and deferred compensation) and advertising costs. The Expense Budget for the Sale is attached hereto as Exhibit B. The Expense Budget may only be modified by mutual agreement of Agent and Merchant. Merchant shall have no responsibility for costs and expenses in excess of the Expense Budget, unless Agent has obtained Merchant's prior written (including email) consent pursuant to an

amendment to the Expense Budget. The costs of supervision set forth on  $\underline{\text{Exhibit B}}$  include, among other things, industry standard deferred compensation.

All accounting matters (including, without limitation, all fees, expenses, or other amounts reimbursable or payable to Agent) shall be reconciled by mutual agreement of Agent and Merchant on every Wednesday for the prior week and, unless disputed by either Party, shall be paid within seven (7) days after each such weekly reconciliation. The Parties shall complete a final reconciliation and settlement of all amounts payable to Agent and contemplated by this Agreement (including, without limitation, Expense Budget items, and fees earned hereunder) no later than forty five (45) days following the Sale Termination Date for the last Store.

#### F. <u>Indemnification</u>

#### (i) Merchant's Indemnification

Merchant shall indemnify, defend, and hold Agent and its consultants, members, managers, partners, officers, directors, employees, attorneys, advisors, representatives, lenders, potential co-investors, principals, affiliates, and Supervisors (collectively, "Agent Indemnified Parties") harmless from and against all liabilities, claims, demands, damages, costs and expenses (including reasonable attorneys' fees) arising from or related to: (a) the willful or negligent acts or omissions of Merchant or the Merchant Indemnified Parties (as defined below); (b) the material breach of any provision of this Agreement by Merchant; (c) product liability claims, except claims arising from Agent's negligence, willful misconduct or unlawful behavior, (d) claims asserted by any Store employees employed by Merchant (under a collective bargaining agreement or otherwise), relating to such employment against Agent or an Agent Indemnified Party, except claims arising from Agent's negligence, willful misconduct or unlawful behavior; (d) any harassment, discrimination or violation of any laws or regulations by Merchant or any of the Merchant Indemnified Parties; and (e) Merchant's failure to pay over to the appropriate taxing authority any taxes required to be paid by Merchant during the Sale Term in accordance with applicable law.

#### (ii) Agent's Indemnification

Hilco Merchant Resources, LLC and Gordon Brothers Retail Partners, LLC shall, jointly and severally, indemnify, defend and hold Merchant and its consultants, members, managers, partners, officers, directors, employees, attorneys, advisors, representatives, lenders, potential coinvestors, principals, and affiliates (other than the Agent or the Agent Indemnified Parties) (collectively, "Merchant Indemnified Parties") harmless from and against all liabilities, claims, demands, damages, costs and expenses (including reasonable attorneys' fees) arising from or related to (a) the willful or negligent acts or omissions of Agent or the Agent Indemnified Parties; (b) the breach of any provision of, or the failure to perform any obligation under, this Agreement by Agent; (c) any liability or other claims made by an Agent Indemnified Parties or any other person (excluding Merchant Indemnified Parties) against a Merchant Indemnified Party arising out of or related to Agent's conduct of the Sale, except claims arising from Merchant's negligence, willful misconduct, or unlawful behavior; (d) any harassment, discrimination or violation of any laws or regulations by Agent or any of the Agent Indemnified Parties and (e) any claims made by any party engaged by Agent as an employee, agent, representative or independent contractor arising out of such engagement.

#### G. <u>Insurance</u>

## (i) Merchant's Insurance Obligations

Merchant shall maintain throughout the Sale Term, liability insurance policies (including, without limitation, products liability (to the extent currently provided), comprehensive public liability insurance and auto liability insurance) covering injuries to persons and property in or in connection with the Pop Up Stores, and shall cause Agent to be named an additional insured with respect to all such policies. At Agent's request, Merchant shall provide Agent with a certificate or certificates evidencing the insurance coverage required hereunder and that Agent is an additional insured thereunder. In addition, Merchant shall maintain throughout the Sale Term, in such amounts as it currently has in effect, workers compensation insurance in compliance with all statutory requirements.

#### (ii) Agent's Insurance Obligations

As an expense of the Sale, Agent shall maintain throughout the Sale Term, liability insurance policies (including, without limitation, products liability/completed operations, contractual liability, comprehensive public liability and auto liability insurance) on an occurrence basis in an amount of at least Two Million dollars (\$2,000,000) and an aggregate basis of at least five million dollars (\$5,000,000) covering injuries to persons and property in or in connection with Agent's provision of services at the Pop Up Stores. Agent shall name Merchant as an additional insured and loss payee under such policy, and upon execution of this Agreement provide Merchant with a certificate or certificates evidencing the insurance coverage required hereunder. In addition, Agent shall maintain throughout the Sale Term, workers compensation insurance compliance with all statutory requirements. Further, should Agent employ or engage third parties to perform any of Agent's undertakings with regard to this Agreement, Agent will ensure that such third parties are covered by Agent's insurance or maintain all of the same insurance as Agent is required to maintain pursuant to this paragraph and name Merchant as an additional insured and loss payee under the policy for each such insurance.

#### H. Representations, Warranties, Covenants and Agreements

- (i) Merchant warrants, represents, covenants and agrees that (a) Merchant is a corporation duly organized, validly existing and in good standing under the laws of its state of organization, with full power and authority to execute and deliver this Agreement and to perform its obligations hereunder, and maintains its principal executive office at the address set forth herein, (b) the execution, delivery and performance of this Agreement has been duly authorized by all necessary actions of Merchant and this Agreement constitutes a valid and binding obligation of Merchant enforceable against Merchant in accordance with its terms and conditions, and the consent of no other entity or person is required for Merchant to fully perform all of its obligations herein (other than as set forth in Section A), (c) all ticketing of Merchandise at the Pop Up Stores has been and will be done in accordance with Merchant's customary ticketing practices; and (d) to the extent within the control of Merchant, the Pop Up Stores will be operated in the ordinary course of business in all respects, other than those expressly agreed to by Merchant and Agent.
- (ii) Agent warrants, represents, covenants and agrees that (a) each entity comprising Agent is a limited liability company duly organized, validly existing and in good standing under the

laws of state of the Delaware, with full power and authority to execute and deliver this Agreement and to perform the Agent's obligations hereunder, and maintains its principal executive office at the addresses set forth herein, (b) the execution, delivery and performance of this Agreement has been duly authorized by all necessary actions of Agent and this Agreement constitutes a valid and binding obligation of Agent enforceable against Agent in accordance with its terms and conditions, and the consent of no other entity or person is required for Agent to fully perform all of its obligations herein, (c) Agent shall comply with and act in accordance with any and all applicable state and local laws, rules, and regulations, and other legal obligations of all governmental authorities, (d) no non-emergency repairs or maintenance in the Pop Up Stores will be conducted without Merchant's prior written consent, (e) Agent will not take any disciplinary action against any employee of Merchant, and (f) Agent shall not knowingly, and no Agent Indemnified Party shall, knowingly take any action that would constitute a breach of the lease for any Pop Up Store.

#### I. Furniture, Fixtures and Equipment

If requested by Merchant at one or more Pop Up Stores, Agent shall sell the FF&E in each such Pop Up Store from the Pop Up Store themselves. Agent shall dispose of any unsold FF&E at the conclusion of the Sale in a manner to be approved by Merchant. Merchant shall be responsible for all reasonable costs and expenses incurred by Agent in connection with the sale or other disposition of FF&E, which costs and expenses shall be incurred pursuant to a budget or budgets to be established from time to time by mutual agreement of the Parties.

In consideration for providing the services set forth in this Section I, Agent shall be entitled to a commission from the sale of the FF&E equal to twenty percent (20%) of the Gross Proceeds of the sale of the FF&E.

Agent shall remit to Merchant all Gross Proceeds from the sale of FF&E. During each weekly reconciliation described in Section E above, Agent's FF&E fee shall be calculated, and Agent's calculated and agreed upon FF&E fee and all FF&E costs and expenses then incurred within an agreed upon budget shall paid within seven (7) days after each such weekly reconciliation.

#### J. <u>Termination</u>

The following shall constitute "Termination Events" hereunder:

- (a) Merchant's or Agent's failure to perform any of their respective material obligations hereunder, which failure shall continue uncured thirty (30) days after receipt of written notice thereof to the defaulting Party; or
- (b) The failure of any representation or warranty made by Merchant or Agent to be true in any material respect as of the date made or at any time and throughout the Sale Term, which failure shall continue uncured thirty (30) days after receipt of written notice thereof to the defaulting Party.

If a Termination Event occurs, the non-defaulting Party may, in its discretion, elect to terminate this Agreement by providing seven (7) business days' written notice thereof to the other Party and, in addition to terminating this Agreement, pursue any and all rights and remedies and

damages resulting from such default; provided, that in no event shall either Party be liable to the other for any punitive, exemplary, consequential, incidental, indirect or special damages, including, without limitation, lost profits. If this Agreement is terminated other than as a result of a default by Agent, Merchant shall be obligated to pay Agent all amounts due under this Agreement through and including the termination date.

#### K. Notices

All notices, certificates, approvals, and payments provided for herein shall be sent by fax or by recognized overnight delivery service as follows: (a) To Merchant: Quiksilver, Inc., 5600 Argosy Circle, #100, Huntington Beach, CA 92649, Attn: Retail Department; with a copy to: Legal Department; (b) To Agent: c/o Hilco Merchant Resources, LLC, One Northbrook Place, 5 Revere Drive, Suite 206, Northbrook, IL 60062, Fax: 847-897-0859, Attn: Ian S. Fredericks; or (c) such other address as may be designated in writing by Merchant or Agent.

#### L. Independent Consultant

Agent's relationship to Merchant is that of an independent contractor without the capacity to bind Merchant in any respect. No employer/employee, principal/agent, joint venture or other such relationship is created by this Agreement. Merchant shall have no control over the hours that Agent or its employees or assistants or the Supervisors work or the means or manner in which the services that will be provided are performed and Agent is not authorized to enter into any contracts or agreements on behalf of Merchant or to otherwise create any obligations of Merchant to third parties, unless authorized in writing to do so by Merchant.

#### M. Non-Assignment

Neither this Agreement nor any of the rights hereunder may be transferred or assigned by either Party without the prior written consent of the other Party; provided that either Party may assign this Agreement without the consent of the other Party in the event of a merger, reorganization, consolidation or other change in control transaction, or in connection with the sale of all or substantially all of such Party's assets. No modification, amendment or waiver of any of the provisions contained in this Agreement, or any future representation, promise or condition in connection with the subject matter of this Agreement, shall be binding upon any Party to this Agreement unless made in writing and signed by a duly authorized representative or agent of such Party. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective heirs, legal representatives, successors and permitted assigns.

#### N. Severability

If any term or provision of this Agreement, as applied to either Party or any circumstance, for any reason shall be declared by a court of competent jurisdiction to be invalid, illegal, unenforceable, inoperative or otherwise ineffective, that provision shall be limited or eliminated to the minimum extent necessary so that this Agreement shall otherwise remain in full force and effect and enforceable. If the surviving portions of the Agreement fail to retain the essential understanding of the Parties, the Agreement may be terminated by mutual consent of the Parties.

#### O. Governing Law, Venue, Jurisdiction and Jury Waiver

This Agreement, and its validity, construction and effect, shall be governed by and enforced in accordance with the internal laws of the State of California (without reference to the conflicts of laws provisions therein). Any legal action, suit or proceeding arising in connection with this Agreement shall be submitted to the exclusive jurisdiction of the Orange County, California courts and each Party hereby waives any defenses or objections based on lack of jurisdiction, improper venue, and/or forum non conveniens. Merchant and Agent waive their respective rights to trial by jury of any cause of action, claim, counterclaim or cross-complaint in any action, proceeding and/or hearing brought by either Agent against Merchant or Merchant against Agent on any matter whatsoever arising out of, or in any way connected with, this Agreement, the relationship between Merchant and Agent, any claim of injury or damage or the enforcement of any remedy under any law, statute or regulation, emergency or otherwise, now or hereafter in effect. If either Party commences any legal action, suit or proceeding to enforce or interpret this Agreement or any of the terms or provisions hereof, then in addition to any damages or remedies that may be awarded to the prevailing party therein, the prevailing party will be entitled to have and recover from the losing party the prevailing party's reasonable outside attorneys' fees and costs incurred in connection therewith.

#### P. Entire Agreement

This Agreement, together with all additional schedules and exhibits attached hereto, constitutes a single, integrated written contract expressing the entire agreement of the Parties concerning the subject matter hereof. No covenants, agreements, representations or warranties of any kind whatsoever have been made by any Party except as specifically set forth in this Agreement. All prior agreements, discussions and negotiations are entirely superseded by this Agreement.

#### Q. Execution

This Agreement may be executed simultaneously in counterparts (including by means of electronic mail, facsimile or portable document format (pdf) signature pages), any one of which need not contain the signatures of more than one party, but all such counterparts taken together shall constitute one and the same instrument. This Agreement, and any amendments hereto, to the extent signed and delivered by means of electronic mail, a facsimile machine or electronic transmission in portable document format (pdf), shall be treated in all manner and respects as an original thereof and shall be considered to have the same binding legal effects as if it were the original signed version thereof delivered in person.

\* \* \*

If this Agreement is acceptable to you, kindly execute a copy in the space provided, and return a countersigned version to the undersigned. Thank you again for this opportunity -- we look forward to working with you.

Very truly yours,

HILCO MERCHANT RESOURCES, LLC

Its: VP & Assistant General Counsel, Managing Member

GORDON BROTHERS RETAIL PARTNERS, LLC

By: Richard Edwards Its: Co-President

AGREED AND ACCEPTED as of the /2 day of June \_\_\_, 2015:

QS RETAIL, INC.

Its: JEMOR VICE PRESIDENT

QuikSilver
Exhibit A: Merchandise
Note: Merchadise to be sold will be similar in mix and balace or otherwise subject to the agreement of the parties.

hierarchy_grou							
p_code2	Material Group	Brand	Hierarchy	Class	Units	Cost	% Total Cost
10-100-01	Apparel	Quiksilver	QS Young Mens	S/S Tees	53,578	200,290	4.4%
10-100-02	Apparel	Quiksilver	QS Young Mens	L/S Tees	333	1,921	0.0%
10-100-03	Apparel	Quiksilver	QS Young Mens	Name Drop Tees	13,922	52,268	1.1%
10-100-04	Apparel	Quiksilver	QS Young Mens	Knit Shirts	9,053	48,237	1.1%
10-100-05	Apparel	Quiksilver	QS Young Mens	Woven Shirts	6,661	65,666	1.4%
10-100-06	Apparel	Quiksilver	QS Young Mens	Fleece	14,983	187,776	4.1%
10-100-07	Apparel	Quiksilver	QS Young Mens	Sweaters	436	4,091	0.1%
10-100-08	Apparel	Quiksilver	QS Young Mens	Jackets	2,830	56,110	1.2%
10-100-09	Apparel	Quiksilver	QS Young Mens	Boardshorts	18,970	235,547	5.2%
10-100-10	Apparel	Quiksilver	QS Young Mens	Volleys	11	94	0.0%
10-100-11	Apparel	Quiksilver	QS Young Mens	Walkshorts	17,795	175,593	3.8%
10-100-12	Apparel	Quiksilver	QS Young Mens	Denim	2,677	30,853	0.7%
10-100-13	Apparel	Quiksilver	QS Young Mens	Casual Pants	1,325	16,188	0.4%
10-100-14 10-100-15	Apparel	Quiksilver	QS Young Mens	Name Drop Fleece	276	3,378	0.1%
10-100-15	Apparel Accessories	Quiksilver	QS Young Mens	z_unidentified	3,083	12,060	0.3%
10-101-01		Quiksilver	QS Mens Accs	Beanies	3,459	14,093	0.3%
10-101-02	Accessories Accessories	Quiksilver	QS Mens Accs	Hats	14,044	78,501	1.7%
10-101-03		Quiksilver	QS Mens Accs	Boxers	1,280	5,389	0.1%
10-101-04	Accessories Accessories	Quiksilver	QS Mens Accs	Wallets	3,268	13,833	0.3%
10-101-05	Accessories	Quiksilver	QS Mens Accs	Belts	3,059	11,217	0.2%
10-101-00	Accessories	Quiksilver	QS Mens Accs	Socks	104	229	0.0%
10-101-07	Accessories	Quiksilver Quiksilver	QS Mens Accs	Backpacks	3,834	45,612	1.0%
10-101-08	Accessories	Quiksilver	QS Mens Accs	Luggage	1,708	19,479	0.4%
10-101-03	Accessories	Quiksilver	QS Mens Accs QS Mens Accs	Watches	298	6,520	0.1%
10-101-11	Accessories	Quiksilver	QS Mens Accs	Sunglasses Gift Packs	161	2,705	0.1%
10-101-12	Accessories	Quiksilver	QS Mens Accs	Miscellaneous	2	17.500	0.0%
10-101-13	Accessories	Quiksilver	QS Mens Accs	ND Accessories	2,880	17,590	0.4%
10-101-16	Accessories	Quiksilver	QS Mens Accs	Electronics	227 5,110	2,063	0.0%
10-101-17	Accessories	Quiksilver	QS Mens Accs	Stickers	2,575	247,732	5.4%
10-102-01	Footwear	Quiksilver	QS Mens Footwear	Sandals	47,456	14,026 197,504	0.3% 4.3%
10-102-02	Footwear	Quiksilver	QS Mens Footwear	Athletic / Casual	10,814	102,411	2.2%
10-103-01	Apparel	Quiksilver	QS Mens	Tees	146	792	0.0%
10-103-02	Apparel	Quiksilver	QS Mens	Knits	29	306	0.0%
10-103-03	Apparel	Quiksilver	QS Mens	Wovens	136	2,209	0.0%
10-103-04	Apparel	Quiksilver	QS Mens	Fleece	6	100	0.0%
10-103-05	Apparel	Quiksilver	QS Mens	Sweaters	2	36	0.0%
10-103-06	Apparel	Quiksilver	QS Mens	Jackets	6	134	0.0%
10-103-07	Apparel	Quiksilver	QS Mens	Boardshorts	55	702	0.0%
10-103-08	Apparel	Quiksilver	QS Mens	Walkshorts	50	590	0.0%
10-103-09	Apparel	Quiksilver	QS Mens	Pants	(3)	(89)	0.0%
10-104-02	Accessories	Other	Mens Yesterday's	S/S Tees	25	189	0.0%
10-105-01	Apparel	Quiksilver	QS Performance	Tees	36	272	0.0%
10-105-02	Apparel	Quiksilver	QS Performance	Tops	11	146	0.0%
10-105-03	Apparel	Quiksilver	QS Performance	Jackets	1	33	0.0%
10-105-04	Apparel	Quiksilver	QS Performance	Shorts	8	115	0.0%
10-106-01	Accessories	Quiksilver	QS Watermans Accs	Hats	50	313	0.0%
10-106-03	Accessories	Quiksilver	QS Watermans Accs	Miscellaneous	2	16	0.0%
11-110-01	Apparel	Quiksilver	QS Boys 8-20	S/S Tees	50,941	147,417	3.2%
11-110-02	Apparel	Quiksilver	QS Boys 8-20	L/S Tees	3,203	14,170	0.3%
11-110-03	Apparel	Quiksilver	QS Boys 8-20	Name Drop Tees	24	72	0.0%
11-110-04 11-110-05	Apparel	Quiksilver	QS Boys 8-20	Knits	2,267	14,569	0.3%
11-110-05	Apparel	Quiksilver	QS Boys 8-20	Wovens	3,292	28,566	0.6%
11-110-00	Apparel Apparel	Quiksilver Quiksilver	QS Boys 8-20 QS Boys 8-20	Fleece	5,457	54,981	1.2%
11-110-07	Apparel	Quiksilver	•	Sweaters	1	8	0.0%
11-110-08	Apparel	Quiksilver	QS Boys 8-20 QS Boys 8-20	Jackets Boardshorts	494	8,347	0.2%
11-110-09	Apparel	Quiksilver	QS Boys 8-20 QS Boys 8-20	Boardshorts Walkshorts	1,466	15,045	0.3%
11-110-10	Apparel	Quiksilver	QS Boys 8-20	Walkshorts Pants	3,347	33,826	0.7%
11-111-01	Apparel	Quiksilver	QS Kids / Toddler	S/S Tees	2,222	26,363	0.6%
11-111-02	Apparel	Quiksilver	QS Kids / Toddler	L/S Tees	9,842	28,201	0.6%
11-111-03	Apparel	Quiksilver	QS Kids / Toddler	Knits	854 224	3,189 1 251	0.1% 0.0%
11-111-04	Apparel	Quiksilver	QS Kids / Toddler	Wovens	97	1,251 802	0.0%
	• •		,		37	802	0.0%

QuikSilver Exhibit A: Merchandise

Note: Merchadise to be sold will be similar in mix and balace or otherwise subject to the agreement of the parties.

hierarchy_gro							
p_code2	Material Group	Brand	Hierarchy	Class	Units	Cost	% Total Cost
11-111-05 11-111-07	Apparel Apparel	Quiksilver	QS Kids / Toddler	Fleece	1,063	8,710	0.2%
11-111-07	Apparel	Quiksilver	QS Kids / Toddler	Jackets	29	452	0.0%
11-111-00	Apparel	Quiksilver Quiksilver	QS Kids / Toddler	Boardshorts	481	3,893	0.1%
11-111-10	Apparel	Quiksilver	QS Kids / Toddler QS Kids / Toddler	Walkshorts Pants	1,225	10,320	0.2%
11-112-01	Apparel	Quiksilver	QS Infant	Tees / Fleece	81 268	779	0.0%
11-112-02	Apparel	Quiksilver	QS Infant	Tops	113	874 668	0.0%
11-112-03	Apparel	Quiksilver	QS Infant	Bottoms	312	2,304	0.0% 0.1%
11-113-01	Accessories	Quiksilver	QS Boys Accs	Beanies	927	3,757	0.1%
11-113-02	Accessories	Quiksilver	QS Boys Accs	Hats	201	844	0.0%
11-113-03	Accessories	Quiksilver	QS Boys Accs	Boxers	37	115	0.0%
11-113-04	Accessories	Quiksilver	QS Boys Accs	Wallets	8	27	0.0%
11-113-05	Accessories	Quiksilver	QS Boys Accs	Belts	55	175	0.0%
11-113-06	Accessories	Quiksilver	QS Boys Accs	Socks	17	38	0.0%
11-113-07	Accessories	Quiksilver	QS Boys Accs	Backpacks	1	12	0.0%
11-113-08	Accessories	Quiksilver	QS Boys Accs	Watches	7	44	0.0%
11-113-09	Accessories	Quiksilver	QS Boys Accs	Sunglasses	2	10	0.0%
11-113-10	Accessories	Quiksilver	QS Boys Accs	Miscellaneous	2	7	0.0%
11-114-01	Footwear	Quiksilver	QS Boys Footwear	Sandals	15,095	48,219	1.1%
11-114-02	Footwear	Quiksilver	QS Boys Footwear	Athletic / Casual	1	9	0.0%
12-120-01 12-120-02	Apparel	Quiksilver	QS Womens Apparel	Tees	2	20	0.0%
12-120-02	Apparel Apparel	Quiksilver	QS Womens Apparel	Fleece	2	24	0.0%
12-120-03	Apparel	Quiksilver Quiksilver	QS Womens Apparel QS Womens Apparel	Tops	9	30	0.0%
12-120-05	Apparel	Quiksilver	QS Womens Apparel	Sweaters Jackets	3	66	0.0%
12-120-06	Apparel	Quiksilver	QS Womens Apparel	Dresses	2 27	45 370	0.0% 0.0%
12-120-07	Apparel	Quiksilver	QS Womens Apparel	Skirts	1	7	0.0%
12-120-08	Apparel	Quiksilver	QS Womens Apparel	Shorts	2	32	0.0%
12-120-09	Apparel	Quiksilver	QS Womens Apparel	Denim	7	138	0.0%
12-120-10	Apparel	Quiksilver	QS Womens Apparel	Casual Pants	(1)	(9)	0.0%
12-120-11	Apparel	Quiksilver	QS Womens Apparel	Swim	14	198	0.0%
12-122-02	Footwear	Quiksilver	QSW Footwear	Sandals	(11)	(135)	0.0%
12-123-01	Apparel	Quiksilver	QS Girls Apparel	Tees	91	484	0.0%
12-123-02	Apparel	Quiksilver	QS Girls Apparel	Fleece	69	856	0.0%
12-123-03	Apparel	Quiksilver	QS Girls Apparel	Tops	105	1,008	0.0%
12-123-04	Apparel	Quiksilver	QS Girls Apparel	Tanks	46	284	0.0%
12-123-05	Apparel	Quiksilver	QS Girls Apparel	Sweaters	18	374	0.0%
12-123-06	Apparel	Quiksilver	QS Girls Apparel	Jackets	41	1,099	0.0%
12-123-07	Apparel	Quiksilver	QS Girls Apparel	Dresses	141	1,633	0.0%
12-123-08 12-123-09	Apparel Apparel	Quiksilver Quiksilver	QS Girls Apparel	Skirts	3	22	0.0%
12-123-09	Apparel	Quiksilver	QS Girls Apparel	Shorts Denim	44	389	0.0%
12-123-11	Apparel	Quiksilver	QS Girls Apparel QS Girls Apparel	Casual Pants	674 208	7,880	0.2%
12-123-12	Apparel	Quiksilver	QS Girls Apparel	Swim	58	2,242 556	0.0% 0.0%
12-124-01	Accessories	Quiksilver	QS Girls Accessories	Handbags	4.0		
12-124-02	Accessories	Quiksilver	QS Girls Accessories	Winterwear	10 3	85 20	0.0%
20-200-01	Apparel	Roxy	Roxy Apparel	S/S Tees	11,798	56,722	1.2%
20-200-02	Apparel	Roxy	Roxy Apparel	L/S Tees	2,678	16,096	0.4%
20-200-03	Apparel	Roxy	Roxy Apparel	Name Drop Tees	6,980	28,591	0.6%
20-200-04	Apparel	Roxy	Roxy Apparel	Fleece	19,513	210,677	4.6%
20-200-05	Apparel	Roxy	Roxy Apparel	Name Drop Fleece	250	1,935	0.0%
20-200-06	Apparel	Roxy	Roxy Apparel	Tops	5,002	42,099	0.9%
20-200-07	Apparel	Roxy	Roxy Apparel	Tanks	1,923	11,205	0.2%
20-200-08	Apparel	Roxy	Roxy Apparel	Sweaters	9,823	114,383	2.5%
20-200-09	Apparel	Roxy	Roxy Apparel	Jackets	4,732	83,129	1.8%
20-200-10	Apparel	Roxy	Roxy Apparel	Dresses	6,004	59,238	1.3%
20-200-11 20-200-12	Apparel Apparel	Roxy	Roxy Apparel	Skirts	68	543	0.0%
20-200-12	Apparel Apparel	Roxy Roxy	Roxy Apparel Roxy Apparel	Shorts	616	5,590 17,530	0.1%
20-200-13	Apparei	Roxy	Roxy Apparel	Boardshorts Denim	2,029	17,539	0.4%
20-200-15	Apparel	Roxy	Roxy Apparel Roxy Apparel	Casual Pants	4,523 1,666	53,601 18,839	1.2% 0.4%
20-201-01	Apparel	Roxy	Jrs Swim	Roxy	29,370	174,524	3.8%
20-201-04	Apparel	Roxy	Jrs Swim	Coverups	23,370 67	520	0.0%
		-		•	٠,	920	0.070

QuikSilver
Exhibit A: Merchandise
Note: Merchadise to be sold will be similar in mix and balace or otherwise subject to the agreement of the parties.

	hierarchy_grou	1						
20-201-55   Apparel   Rowy   Ins Swim   L_unidentified   11   117   0.07%			Brand	Hierarchy	Class	Units	Cost	% Total Cost
20-20-20  Accessories   Row   Row Aces   Handbage   3,500   31,180   0,75   20-20-20  40   Accessories   Row   Row Aces   Walfes   2,822   16,378   0,016   20-20-20  41   Accessories   Row   Row Aces   Row   Row Aces   Row   Row Aces   20-20-20  42   Accessories   Row   Row Aces   Row   Row Aces   20-20-20  40   Accessories   Row   Row Aces   Row   Row Aces   20-20-20  40   Accessories   Row   Row Aces   20-20-20  41   Accessories   Row   Row Aces   20-20-20  42   Accessories   Row   Row Aces   20-20-20  43   Accessories   Row   Row Aces   20-20-20  44   Accessories   Row   Row Aces   20-20-21  44   Accessories   Row   Row Aces   20-20-21  45   Accessories   Row   Row Aces   20-20-21  46   Accessories   Row   Row Aces   20-20-21  47   Accessories   Row   Row Aces   20-20-21  47   Accessories   Row   Row Aces   20-20-21  47   Accessories   Row   Row Aces   20-20-21  48   Accessories   Row   Row Aces   20-20-21  40   Accessories   Row   Row Aces   20-20-20-21  40   Accessories   Row   Row Aces   20-20-20-20  40   Acces	20-201-05	Apparel	Roxy	Jrs Swim				
20-20-20-9  Accessories   Rowy   Rowy Accs   Jewelry			Roxy	Roxy Accs	Hats	299	1,579	0.0%
20-20-00   Accessories   Rovy   Row Accs   Wallers   2,822   16,378   0.48   20-20-20-06   Accessories   Rovy   Row Accs   Belts   815   3,086   0.11   20-20-20-07   Accessories   Rowy   Row Accs   Backquacks   9.9   12,749   0.38   20-20-20-08   Accessories   Rowy   Row Accs   Watches   261   3,082   0.11   20-20-20-20-08   Accessories   Rowy   Rowy Accs   Watches   261   3,082   0.11   20-20-20-20-20-20-20-20-20-20-20-20-20-2				•	Handbags	3,500	31,180	0.7%
20-20-05   Accessories   Rowy   Rowy Accs   Rehs   S.   10-30   Co. 9.			•	•				0.0%
20-20-20			•	•				
20-20/20/67         Accessories         Bowy         Bowy Acco         Luggaee         1,143         11,33         0.26           20-20/20/80         Accessories         Bowy         Bowy Acco         Walches         261         3,062         0.15           20-20/20/20         Accessories         Bowy         Bowy Acco         Sungiases         123         1,71         0.00           20-20/21/21         Accessories         Bowy         Bowy Acco         Winterwear         37         367         0.00           20-20/21/21         Accessories         Bowy         Bowy Acco         Gifts         172         1,788         0.00           20-20/21/21         Accessories         Bowy         Bowy Acco         Gifts         172         1,788         0.00           20-20/21/3         Accessories         Bowy         Bowy Acco         Home         1         1         0.00           20-20/21/3         Accessories         Bowy         Bowy Acco         Electronics         8,284         421,259         9,27         0.01%           20-20/21/3         Accessories         Bowy         Bowy Acco         Silipers         91         269         0.0%           20-20/21/3         Accessories         <			•	•				
20.02.08 Accessories         Rowy Roy Acc         Warlebes         1.30         3.05         0.01           20.02.09 Accessories         Rowy Roy Acces         Sunglasses         1.23         1.741         0.08           20.02.01 Accessories         Rowy Roy Acces         Loungewear         3.7         6.07         0.016           20.02.01 Accessories         Rowy Roy Acces         Gifts         1.72         1.788         0.00           20.02.02 Accessories         Rowy Roy Acces         Gifts         1.72         1.788         0.00           20.02.13 Accessories         Rowy Roy Acces         Gifts         1.72         1.788         0.00           20.02.15 Accessories         Rowy Roy Acces         Micelaneous         1.156         5.442         0.15           20.02.15 Accessories         Rowy Roy Acces         Home         1         1         1         1.00           20.02.18 Accessories         Rowy Roy Acces         Electronics         8.284         421,259         9.24           20.02.18 Accessories         Rowy Roy Acces         Electronics         8.284         421,259         9.24           20.03.10 Footwaar         Rowy Roy Acces         Luidentiles         1.9         1.22         3.4         0.0%				•	•			
20.20.09   Accessories   Row   Rony Accs   Sunglasses   12   3.00   20.20.11   Accessories   Row   Rony Accs   Sunglasses   17   17   178   20.20.11   Accessories   Row   Rony Accs   Winterwear   973   6.072   20.20.12   Accessories   Row   Rony Accs   Winterwear   973   6.072   20.20.13   Accessories   Row   Rony Accs   Winterwear   973   6.072   20.20.14   Accessories   Row   Rony Accs   Winterwear   11   176   20.20.15   Accessories   Row   Rony Accs   First Rong   20.20.16   Accessories   Row   Rony Accs   Horne   1   1   1   20.20.17   Accessories   Row   Rony Accs   Horne   1   1   1   20.20.18   Accessories   Row   Rony Accs   Horne   1   1   1   20.20.19   Accessories   Row   Rony Accs   Horne   1   1   1   20.20.19   Accessories   Row   Rony Accs   Electronics   8.24   421,29   9.28   20.20.20.18   Accessories   Row   Rony Accs   Electronics   8.24   421,29   9.28   20.20.20.20   Accessories   Row   Rony Accs   Electronics   91   289   0.08   20.20.20.20   Accessories   Row   Rony Accs   Electronics   8.24   421,29   9.28   20.20.20.20   Fonthear   Row   Rony Footwear   Robber Flip Flops   15,23   347   0.08   20.20.20.20   Fonthear   Row   Rony Footwear   Robber Flip Flops   15,23   347   0.08   20.20.20   Fonthear   Row   Rony Footwear   Solippers   15,20   12,21   0.38   20.20.20   Fonthear   Row   Rowy Condoor Flines   Tanks   11   176   0.08   20.20.20   Apparel   Row   Rowy Outdoor Flines   Tanks   11   176   0.08   20.20.20   Apparel   Row   Rowy Outdoor Flines   Solippers   31   735   0.04   20.20.20   Apparel   Row   Rowy Outdoor Flines   Row   Row			•	•	** *			
20-20-21-10   Accessories   Row   Roy Accs   Loungewear   137   3.57   0.096			•	•				
20-202-12   Accessories   Row   Row   Acces   Mirtenwear   973   6,072   0.15				•	_			
20-201-12         Accessories         Roxy         Roxy Accs         Gifts         172         1.788         0.09           20-202-13         Accessories         Roxy         Roxy Accs         Mixellaneous         1.156         5.442         0.15           20-202-15         Accessories         Roxy         Roxy Accs         Home         1         11         10         0.09           20-202-18         Accessories         Roxy         Roxy Accs         Electronics         8.284         421,259         9.2%           20-202-18         Accessories         Rony         Roxy Accs         Electronics         3.284         421,259         9.2%           20-202-19         Accessories         Rony         Roxy         Roxy         Stickers         13         3.27         0.0%           20-203-19         Footwear         Roxy         Roxy         Roxy         Roxy         150         0.0%         15,229         5,2679         1.2%           20-20-19         Postowar         Roxy         Roxy Footwear         Albebre Flip Flops         15,229         5,2679         1.2%           20-20-19         Postowar         Roxy         Roxy Footwear         Albebre Flip Flops         15,229         5,2679	20-202-11			•	•			
20-202-13 Accessories Roxy Roxy Accs Fragrance 446 5,972 0.13x 0-202-17 Accessories Roxy Roxy Accs Miscellaneous 1,156 5,442 0.13x 0-202-17 Accessories Roxy Roxy Accs Miscellaneous 1,156 5,442 0.13x 0-202-17 Accessories Roxy Roxy Accs Home 1 1 11 0.0% 0-202-17 Accessories Roxy Roxy Accs Stickers 9,1 269 0.0% 0-202-17 Roxy Accessories Roxy Roxy Accs Stickers 9,1 269 0.0% 0-202-17 Roxy Roxy Roxy Accs Stickers 9,1 269 0.0% 0-202-17 Roxy Roxy Roxy Accs Stickers 1,1 269 0.0% 0-202-17 Roxy Roxy Roxy Roxy Roxy Roxy Roxy Roxy	20-202-12	Accessories	•	•				
20-202-14   Accessories   Rosy   Roxy Accs   Miscelaneous   1,156   5,442   0.136	20-202-13	Accessories	Roxy	Roxy Accs	Fragrance			
20-202-17   Accessories   Rowy   Rowy Accs   Electronics   8,284   421,259   9.236	20-202-14	Accessories	Roxy	Roxy Accs	Miscellaneous			
20-202-18   Accessories   Rony   Rony Accs   Stickers   Size   Size   Size   O.0%		Accessories	Roxy	Roxy Accs	Home	1	11	0.0%
20-201-90   Accessories   Row   Row   Row   Rox   Z. unidentified   232   3.47   0.0%   20-203-01   Footwear   Row   Rox   Rox   Row   Row   Row   Footwear   Subber FlipFlops   15,229   32,679   1.2%   20-203-02   Footwear   Row   Rox   Rox   Footwear   Row   Rox   Footwear   Subber FlipFlops   15,229   32,679   1.2%   20-203-03   Footwear   Row   Rox   Rox   Footwear   Subpers   (5)   (57)   0.0%   40-20-203-04   Row   Rox   Rox   Mory Footwear   Subpers   (5)   (57)   0.0%   40-20-20-04   Apparel   Row   Rox   Mox   Outdoor Fitness   Substitution   Substitution   11   176   0.0%   40-20-20-04   Apparel   Row   Rox   Mox   Mo			Roxy	Roxy Accs	Electronics	8,284	421,259	9.2%
20.201-01   Footwear   Roxy   Roxy Footwear   Rubber Flip Flops   15,228   \$2,679   1.28			•	•	Stickers	91	269	0.0%
Document   Pooltwear   Roxy   Roxy Footwear   Sandals   1,799   12,121   0,3%   20-203-03   Footwear   Roxy   Roxy Footwear   Athletic / Casual   5,011   48,094   1,1%   20-203-04   Footwear   Roxy   Roxy Footwear   Shippers   5,5   5,7   0,0%   20-204-01   Apparel   Roxy   Roxy Outdoor Fitness   Sports Bras   25   249   0,0%   20-204-03   Apparel   Roxy   Roxy Outdoor Fitness   Tanks   11   11/6   0,0%   20-204-03   Apparel   Roxy   Roxy Outdoor Fitness   Tops   44   444   0,0%   20-204-04   Apparel   Roxy   Roxy Outdoor Fitness   Tops   44   444   0,0%   20-204-04   Apparel   Roxy   Roxy Outdoor Fitness   Roxy   Roxy Outdoor Fitness   Shorts   128   1,185   0,0%   20-204-04   Apparel   Roxy   Roxy Outdoor Fitness   Accessories   4   59   0,0%   20-204-08   Apparel   Roxy   Roxy Outdoor Fitness   Accessories   4   59   0,0%   20-204-08   Apparel   Roxy   Roxy Outdoor Fitness   Swim   538   3,744   0,1%   20-204-09   Apparel   Roxy   Roxy Outdoor Fitness   Swim   538   3,744   0,1%   20-204-09   Apparel   Roxy   Roxy Outdoor Fitness   Swim   538   3,744   0,1%   20-204-09   Apparel   Roxy   Rox Optodoor Fitness   Swim   538   3,744   0,1%   20-204-09   Apparel   Roxy   Rox Optodoor Fitness   Swim   538   3,744   0,1%   20-204-09   Apparel   Roxy   Rox Optodoor Fitness   Swim   538   3,744   0,1%   20-204-09   Apparel   Roxy   Rox Optodoor Fitness   Swim   538   3,744   0,1%   20-204-09   Apparel   Roxy   Rox Opparel   S/S Tees   1,154   4,475   0,1%   21-210-00   Apparel   Roxy   Rox Opparel   Fleece   2,397   20,987   0,5%   21-210-05   Apparel   Roxy   Rox Opparel   Fleece   2,397   20,987   0,5%   21-210-05   Apparel   Roxy   Rox Opparel   Fleece   2,397   20,987   0,5%   21-210-05   Apparel   Roxy   Rox Opparel   Fleece   2,397   20,987   0,5%   21-210-05   Apparel   Roxy   Rox Opparel   Skirts   2   14   0,0%   21-210-05   Apparel   Roxy   Rox Opparel   Skirts   2   14   0,0%   21-210-05   Apparel   Roxy   Rox Opparel   Skirts   2   14   0,0%   21-210-05   Apparel   Roxy   Rox Opparel   Roxy   Rox Oppare			•		_	232	347	0.0%
20-203-03			•	•	• •			
20-203-04   Footwear   Rosy   Roxy Footwear   Slippers   Slippers   Clippers   Clippe			•	•				
20-204-01			•	-	•			
20-204-02         Apparel         Roxy         Roxy Outdoor Fitness         Tanks         11         176         0.0%           20-204-03         Apparel         Roxy         Roxy Outdoor Fitness         Tops         44         444         0.0%           20-204-04         Apparel         Roxy         Roxy Outdoor Fitness         Slopers         31         735         0.0%           20-204-06         Apparel         Roxy         Roxy Outdoor Fitness         Shorts         128         1,185         0.0%           20-204-07         Apparel         Roxy         Roxy Outdoor Fitness         Sections         4         59         0.0%           20-204-09         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           20-204-09         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           21-210-1         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           21-210-01         Apparel         Roxy         RG Apparel         Klessurity         2         138         0.0%           21-210-02         Apparel         Roxy			•	•				
20-204-03         Apparel         Roxy         Roxy Outdoor Fitness         Tops         44         444         0.0%           20-204-04         Apparel         Roxy         Roxy Convolutdoor Fitness         Slippers         31         735         0.0%           20-204-05         Apparel         Roxy         Roxy Cutdoor Fitness         Shorts         128         1,185         0.0%           20-204-07         Apparel         Roxy         Roxy Outdoor Fitness         Parts         795         11,104         0.2%           20-204-07         Apparel         Roxy         Roxy Outdoor Fitness         Accessories         4         59         0.0%           20-204-09         Apparel         Roxy         Roxy Outdoor Fitness         Wetsuits         2         138         0.0%           21-210-01         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-02         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-04         Apparel         Roxy         RG Apparel         Tops         1,74         11,588         0.3%           21-210-05         Apparel         Roxy			•	•	•			
20-20-04-04         Apparel         Roxy         Roxy Outdoor Fitness         Slippers         31         735         0.0%           20-204-05         Apparel         Roxy         Roxy Cov Outdoor Fitness         Shorts         128         1,185         0.0%           20-204-06         Apparel         Roxy         Roxy Cutdoor Fitness         Shorts         795         11,104         0.2%           20-204-08         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           20-204-09         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           21-210-01         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           21-210-01         Apparel         Roxy         RGApparel         L/5 Tees         64         336         0.0%           21-210-03         Apparel         Roxy         RG Apparel         Fleece         2,397         20,987         0.5%           21-210-05         Apparel         Roxy         RG Apparel         Sweaters         (17)         (232)         0.0%           21-210-06         Apparel         Roxy <td></td> <td></td> <td></td> <td>=</td> <td></td> <td></td> <td></td> <td></td>				=				
20-20-20-05         Apparel         Roxy         Roxy Outdoor Fitness         Shorts         128         1,185         0.0%           20-20-40-6         Apparel         Roxy         Roxy Outdoor Fitness         Park         795         11,104         0.2%           20-20-40-7         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           20-20-40-9         Apparel         Roxy         Roxy Outdoor Fitness         Wetsuits         2         138         0.0%           21-210-01         Apparel         Roxy         RG Apparel         Sy5 Tees         1,154         4,475         0.1%           21-210-02         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-03         Apparel         Roxy         RG Apparel         Fleece         2,39*         20,987         0.5%           21-210-05         Apparel         Roxy         RG Apparel         Sweaters         (17)         (232)         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Drosese         54         446         0.0%           21-210-07         Apparel         Roxy         RG			•	•	· ·			
20-20-20-66         Apparel         Roxy         Roxy Outdoor Fitness         Pants         795         11,104         0.2%           20-20-07         Apparel         Roxy         Roxy Outdoor Fitness         Accessories         4         59         0.0%           20-20-40-98         Apparel         Roxy         Roxy Outdoor Fitness         Swim         53.8         3,74         0.1%           20-20-40-99         Apparel         Roxy         Rox Apparel         Sy/S Tees         1,154         4,475         0.1%           21-210-01         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-02         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-03         Apparel         Roxy         RG Apparel         Fleece         2,397         20,987         0.5%           21-210-05         Apparel         Roxy         RG Apparel         Jackets         19         223         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel <td></td> <td></td> <td>•</td> <td>•</td> <td>* *</td> <td></td> <td></td> <td></td>			•	•	* *			
20-20-0-07         Apparel         Roxy         Roxy Outdoor Fitness         Accessories         4         59         0.0%           20-20-04-08         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           20-20-04-09         Apparel         Roxy         Roxy Outdoor Fitness         Westuits         2         138         0.0%           21-210-01         Apparel         Roxy         RG Apparel         L/S Tees         1,154         4,475         0.1%           21-210-03         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-04         Apparel         Roxy         RG Apparel         Tops         1,744         11,588         0.3%           21-210-05         Apparel         Roxy         RG Apparel         Descess         19         223         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Descesses         54         446         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-07         Apparel         Roxy         RG Apparel	20-204-06		•	•				
20-204-08         Apparel         Roxy         Roxy Outdoor Fitness         Swim         538         3,744         0.1%           20-204-09         Apparel         Roxy         Roxy RG Apparel         S/S Tees         1,154         4,475         0.1%           21-210-01         Apparel         Roxy         RG Apparel         S/S Tees         1,154         4,475         0.1%           21-210-02         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-03         Apparel         Roxy         RG Apparel         Tops         1,74         11,588         3,34           21-210-05         Apparel         Roxy         RG Apparel         Jackets         19         223         0.0%           21-210-06         Apparel         Roxy         RG Apparel         Jackets         19         223         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Shorts         3,815         29,753         0.7%           21-210-09         Apparel         Roxy         RG Apparel         Short	20-204-07	Apparel	-	•				
20-204-09         Apparel         Roxy         Roxy Cutdoor Fitness         Wetsuits         2         1.38         0.0%           21-210-10         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-03         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-04         Apparel         Roxy         RG Apparel         Fleece         2,397         20,987         0.5%           21-210-05         Apparel         Roxy         RG Apparel         Sweaters         (17)         (232)         0.0%           21-210-06         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-09         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Pants <td< td=""><td>20-204-08</td><td>Apparel</td><td>Roxy</td><td>Roxy Outdoor Fitness</td><td>Swim</td><td></td><td></td><td></td></td<>	20-204-08	Apparel	Roxy	Roxy Outdoor Fitness	Swim			
21-210-02         Apparel         Roxy         RG Apparel         L/S Tees         64         336         0.0%           21-210-03         Apparel         Roxy         RG Apparel         Fleece         2,397         20,987         0.5%           21-210-04         Apparel         Roxy         RG Apparel         Tops         1,744         11,588         0.3%           21-210-05         Apparel         Roxy         RG Apparel         Sweaters         (17)         (232)         0.0%           21-210-06         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-09         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-11         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Swim         476	20-204-09	Apparel	Roxy	Roxy Outdoor Fitness	Wetsuits	2		0.0%
21-210-03         Apparel         Roxy         RG Apparel         Fleece         2,397         20,987         0.5%           21-210-04         Apparel         Roxy         RG Apparel         Tops         1,744         11,588         0.3%           21-210-05         Apparel         Roxy         RG Apparel         Sweaters         (17)         (232)         0.0%           21-210-06         Apparel         Roxy         RG Apparel         Jackets         19         223         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-11         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Name Drop	21-210-01	Apparel	Roxy	RG Apparel	S/S Tees	1,154	4,475	0.1%
21-210-04         Apparel         Roxy         RG Apparel         Tops         1,744         11,588         0.3%           21-210-05         Apparel         Roxy         RG Apparel         Sweaters         (17)         (232)         0.0%           21-210-06         Apparel         Roxy         RG Apparel         Jackets         19         223         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-11         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0,7%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-210-12         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Tops			Roxy	RG Apparel	L/S Tees	64	336	0.0%
21-210-05         Apparel         Roxy         RG Apparel         Sweaters         (17)         (232)         0.0%           21-210-06         Apparel         Roxy         RG Apparel         Jackets         19         223         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-09         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-11         Apparel         Roxy         RG Apparel         Swim         476         4,049         0.1%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Tees         <			•			2,397	20,987	0.5%
21-210-06         Apparel         Roxy         RG Apparel         Jackets         19         223         0.0%           21-210-07         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-09         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-11         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Tops         47         361         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Bottom			· •					
21-210-07         Apparel         Roxy         RG Apparel         Dresses         54         446         0.0%           21-210-08         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-09         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-11         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Tops         47         361         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Bottoms         155         1,116         0.0%           21-211-04         Apparel         Roxy         RG Teenie Wahine         Dresses<		• •	•	* *				
21-210-08         Apparel         Roxy         RG Apparel         Skirts         2         14         0.0%           21-210-09         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-11         Apparel         Roxy         RG Apparel         Swim         476         4,049         0.1%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Fleece         72         660         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Bottoms         155         1,116         0.0%           21-211-04         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-05         Apparel         Roxy         RG Teenie Wahine         Dres		• •	•	• •				
21-210-09         Apparel         Roxy         RG Apparel         Shorts         37         260         0.0%           21-210-10         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-11         Apparel         Roxy         RG Apparel         Swim         476         4,049         0.1%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Fleece         72         660         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Tops         47         361         0.0%           21-211-04         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-05         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-06         Apparel         Roxy         RG Infant         Toes <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td>			•					
21-210-10         Apparel         Roxy         RG Apparel         Pants         3,815         29,753         0.7%           21-210-11         Apparel         Roxy         RG Apparel         Swim         476         4,049         0.1%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Fleece         72         660         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Tops         47         361         0.0%           21-211-04         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-05         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-06         Apparel         Roxy         RG Infant         Tees/ Fleece         8         52         0.0%           21-212-01         Apparel         Roxy         RG Infant         Tops<			•	* *				
21-210-11         Apparel         Roxy         RG Apparel         Swim         476         4,049         0.1%           21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Fleece         72         660         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Tops         47         361         0.0%           21-211-04         Apparel         Roxy         RG Teenie Wahine         Bottoms         155         1,116         0.0%           21-211-05         Apparel         Roxy         RG Teenie Wahine         Dresses         25         1,75         0.0%           21-211-06         Apparel         Roxy         RG Teenie Wahine         Swim         96         720         0.0%           21-212-01         Apparel         Roxy         RG Infant         Tees / Fleece         8         52         0.0%           21-212-02         Apparel         Roxy         RG Infant         B		• •	· · ·					
21-210-12         Apparel         Roxy         RG Apparel         Name Drop Tees         51         192         0.0%           21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Fleece         72         660         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Down         47         361         0.0%           21-211-04         Apparel         Roxy         RG Teenie Wahine         Bottoms         155         1,116         0.0%           21-211-05         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-06         Apparel         Roxy         RG Teenie Wahine         Swim         96         720         0.0%           21-212-01         Apparel         Roxy         RG Infant         Tees / Fleece         8         52         0.0%           21-212-02         Apparel         Roxy         RG Infant         Tops         12         76         0.0%           21-212-03         Apparel         Roxy         RG Infant         Dresses								
21-211-01         Apparel         Roxy         RG Teenie Wahine         Tees         69         257         0.0%           21-211-02         Apparel         Roxy         RG Teenie Wahine         Fleece         72         660         0.0%           21-211-03         Apparel         Roxy         RG Teenie Wahine         Tops         47         361         0.0%           21-211-04         Apparel         Roxy         RG Teenie Wahine         Bottoms         155         1,116         0.0%           21-211-05         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-06         Apparel         Roxy         RG Teenie Wahine         Swim         96         720         0.0%           21-212-01         Apparel         Roxy         RG Teenie Wahine         Swim         96         720         0.0%           21-212-02         Apparel         Roxy         RG Infant         Tops         12         76         0.0%           21-212-03         Apparel         Roxy         RG Infant         Dresses         5         31         0.0%           21-213-01         Accessories         Roxy         RG Accs         Hats		• •	•	2.02				
21-211-02       Apparel       Roxy       RG Teenie Wahine       Fleece       72       660       0.0%         21-211-03       Apparel       Roxy       RG Teenie Wahine       Tops       47       361       0.0%         21-211-04       Apparel       Roxy       RG Teenie Wahine       Bottoms       155       1,116       0.0%         21-211-05       Apparel       Roxy       RG Teenie Wahine       Dresses       25       175       0.0%         21-211-06       Apparel       Roxy       RG Teenie Wahine       Swim       96       720       0.0%         21-212-01       Apparel       Roxy       RG Teenie Wahine       Swim       96       720       0.0%         21-212-02       Apparel       Roxy       RG Infant       Tees / Fleece       8       52       0.0%         21-212-03       Apparel       Roxy       RG Infant       Tops       12       76       0.0%         21-212-04       Apparel       Roxy       RG Infant       Dresses       5       31       0.0%         21-213-01       Accessories       Roxy       RG Accs       Hats       10       49       0.0%         21-213-02       Accessories       Roxy	21-211-01	Apparel		• •	·			
21-211-03       Apparel       Roxy       RG Teenie Wahine       Tops       47       361       0.0%         21-211-04       Apparel       Roxy       RG Teenie Wahine       Bottoms       155       1,116       0.0%         21-211-05       Apparel       Roxy       RG Teenie Wahine       Dresses       25       175       0.0%         21-211-06       Apparel       Roxy       RG Teenie Wahine       Swim       96       720       0.0%         21-212-01       Apparel       Roxy       RG Infant       Tees / Fleece       8       52       0.0%         21-212-02       Apparel       Roxy       RG Infant       Tops       12       76       0.0%         21-212-03       Apparel       Roxy       RG Infant       Bottoms       5       32       0.0%         21-212-04       Apparel       Roxy       RG Infant       Dresses       5       31       0.0%         21-213-01       Accessories       Roxy       RG Accs       Hats       10       49       0.0%         21-213-02       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-03       Accessories       Roxy       RG Accs	21-211-02	Apparel						
21-211-05         Apparel         Roxy         RG Teenie Wahine         Dresses         25         175         0.0%           21-211-06         Apparel         Roxy         RG Teenie Wahine         Swim         96         720         0.0%           21-212-01         Apparel         Roxy         RG Infant         Tees / Fleece         8         52         0.0%           21-212-02         Apparel         Roxy         RG Infant         Tops         12         76         0.0%           21-212-03         Apparel         Roxy         RG Infant         Bottoms         5         32         0.0%           21-212-04         Apparel         Roxy         RG Infant         Dresses         5         31         0.0%           21-213-01         Accessories         Roxy         RG Accs         Hats         10         49         0.0%           21-213-02         Accessories         Roxy         RG Accs         Handbags         59         348         0.0%           21-213-03         Accessories         Roxy         RG Accs         Belts         1         5         0.0%           21-213-04         Accessories         Roxy         RG Accs         Backpacks         23	21-211-03	Apparel	Roxy	RG Teenie Wahine	Tops			
21-211-06         Apparel         Roxy         RG Teenie Wahine         Swim         96         720         0.0%           21-212-01         Apparel         Roxy         RG Infant         Tees / Fleece         8         52         0.0%           21-212-02         Apparel         Roxy         RG Infant         Tops         12         76         0.0%           21-212-03         Apparel         Roxy         RG Infant         Bottoms         5         32         0.0%           21-212-04         Apparel         Roxy         RG Infant         Dresses         5         31         0.0%           21-213-01         Accessories         Roxy         RG Accs         Hats         10         49         0.0%           21-213-02         Accessories         Roxy         RG Accs         Handbags         59         348         0.0%           21-213-03         Accessories         Roxy         RG Accs         Belts         1         5         0.0%           21-213-04         Accessories         Roxy         RG Accs         Backpacks         23         266         0.0%           21-213-05         Accessories         Roxy         RG Accs         Watches         1         7<	21-211-04	Apparel	Roxy	RG Teenie Wahine	Bottoms	155		
21-212-01       Apparel       Roxy       RG Infant       Tees / Fleece       8       52       0.0%         21-212-02       Apparel       Roxy       RG Infant       Tops       12       76       0.0%         21-212-03       Apparel       Roxy       RG Infant       Bottoms       5       32       0.0%         21-212-04       Apparel       Roxy       RG Infant       Dresses       5       31       0.0%         21-213-01       Accessories       Roxy       RG Accs       Hats       10       49       0.0%         21-213-02       Accessories       Roxy       RG Accs       Handbags       59       348       0.0%         21-213-03       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-04       Accessories       Roxy       RG Accs       Backpacks       23       266       0.0%         21-213-05       Accessories       Roxy       RG Accs       Luggage       5       43       0.0%         21-213-06       Accessories       Roxy       RG Accs       Watches       1       7       0.0%         21-213-07       Accessories       Roxy       RG Accs       Sun		, ,	Roxy		Dresses	25	175	0.0%
21-212-02       Apparel       Roxy       RG Infant       Tops       12       76       0.0%         21-212-03       Apparel       Roxy       RG Infant       Bottoms       5       32       0.0%         21-212-04       Apparel       Roxy       RG Infant       Dresses       5       31       0.0%         21-213-01       Accessories       Roxy       RG Accs       Hats       10       49       0.0%         21-213-02       Accessories       Roxy       RG Accs       Handbags       59       348       0.0%         21-213-03       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-04       Accessories       Roxy       RG Accs       Backpacks       23       266       0.0%         21-213-05       Accessories       Roxy       RG Accs       Luggage       5       43       0.0%         21-213-06       Accessories       Roxy       RG Accs       Watches       1       7       0.0%         21-213-07       Accessories       Roxy       RG Accs       Sunglasses       44       260       0.0%         21-213-08       Accessories       Roxy       RG Accs       Wi			Roxy		Swim	96	720	0.0%
21-212-03       Apparel       Roxy       RG Infant       Bottoms       5       32       0.0%         21-212-04       Apparel       Roxy       RG Infant       Dresses       5       31       0.0%         21-213-01       Accessories       Roxy       RG Accs       Hats       10       49       0.0%         21-213-02       Accessories       Roxy       RG Accs       Handbags       59       348       0.0%         21-213-03       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-04       Accessories       Roxy       RG Accs       Backpacks       23       266       0.0%         21-213-05       Accessories       Roxy       RG Accs       Luggage       5       43       0.0%         21-213-06       Accessories       Roxy       RG Accs       Watches       1       7       0.0%         21-213-07       Accessories       Roxy       RG Accs       Sunglasses       44       260       0.0%         21-213-08       Accessories       Roxy       RG Accs       Winterwear       36       239       0.0%		* *	•					0.0%
21-212-04       Apparel       Roxy       RG Infant       Dresses       5       31       0.0%         21-213-01       Accessories       Roxy       RG Accs       Hats       10       49       0.0%         21-213-02       Accessories       Roxy       RG Accs       Handbags       59       348       0.0%         21-213-03       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-04       Accessories       Roxy       RG Accs       Backpacks       23       266       0.0%         21-213-05       Accessories       Roxy       RG Accs       Luggage       5       43       0.0%         21-213-06       Accessories       Roxy       RG Accs       Watches       1       7       0.0%         21-213-07       Accessories       Roxy       RG Accs       Sunglasses       44       260       0.0%         21-213-08       Accessories       Roxy       RG Accs       Winterwear       36       239       0.0%			•		•			
21-213-01       Accessories       Roxy       RG Accs       Hats       10       49       0.0%         21-213-02       Accessories       Roxy       RG Accs       Handbags       59       348       0.0%         21-213-03       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-04       Accessories       Roxy       RG Accs       Backpacks       23       266       0.0%         21-213-05       Accessories       Roxy       RG Accs       Luggage       5       43       0.0%         21-213-06       Accessories       Roxy       RG Accs       Watches       1       7       0.0%         21-213-07       Accessories       Roxy       RG Accs       Sunglasses       44       260       0.0%         21-213-08       Accessories       Roxy       RG Accs       Winterwear       36       239       0.0%			-					
21-213-02       Accessories       Roxy       RG Accs       Handbags       59       348       0.0%         21-213-03       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-04       Accessories       Roxy       RG Accs       Backpacks       23       266       0.0%         21-213-05       Accessories       Roxy       RG Accs       Luggage       5       43       0.0%         21-213-06       Accessories       Roxy       RG Accs       Watches       1       7       0.0%         21-213-07       Accessories       Roxy       RG Accs       Sunglasses       44       260       0.0%         21-213-08       Accessories       Roxy       RG Accs       Winterwear       36       239       0.0%		• •						
21-213-03       Accessories       Roxy       RG Accs       Belts       1       5       0.0%         21-213-04       Accessories       Roxy       RG Accs       Backpacks       23       266       0.0%         21-213-05       Accessories       Roxy       RG Accs       Luggage       5       43       0.0%         21-213-06       Accessories       Roxy       RG Accs       Watches       1       7       0.0%         21-213-07       Accessories       Roxy       RG Accs       Sunglasses       44       260       0.0%         21-213-08       Accessories       Roxy       RG Accs       Winterwear       36       239       0.0%			•					
21-213-04         Accessories         Roxy         RG Accs         Backpacks         23         266         0.0%           21-213-05         Accessories         Roxy         RG Accs         Luggage         5         43         0.0%           21-213-06         Accessories         Roxy         RG Accs         Watches         1         7         0.0%           21-213-07         Accessories         Roxy         RG Accs         Sunglasses         44         260         0.0%           21-213-08         Accessories         Roxy         RG Accs         Winterwear         36         239         0.0%			•					
21-213-05         Accessories         Roxy         RG Accs         Luggage         5         43         0.0%           21-213-06         Accessories         Roxy         RG Accs         Watches         1         7         0.0%           21-213-07         Accessories         Roxy         RG Accs         Sunglasses         44         260         0.0%           21-213-08         Accessories         Roxy         RG Accs         Winterwear         36         239         0.0%								
21-213-06         Accessories         Roxy         RG Accs         Watches         1         7         0.0%           21-213-07         Accessories         Roxy         RG Accs         Sunglasses         44         260         0.0%           21-213-08         Accessories         Roxy         RG Accs         Winterwear         36         239         0.0%			•		•			
21-213-07         Accessories         Roxy         RG Accs         Sunglasses         44         260         0.0%           21-213-08         Accessories         Roxy         RG Accs         Winterwear         36         239         0.0%			-					
21-213-08 Accessories Roxy RG Accs Winterwear 36 239 0.0%	21-213-07	Accessories	· ·					
04.040.40		Accessories	Roxy	RG Accs	Winterwear			
	21-213-10	Accessories	Roxy	RG Accs	Miscellaneous	72	413	0.0%

QuikSilver Exhibit A: Merchandise

Note: Merchadise to be sold will be similar in mix and balace or otherwise subject to the agreement of the parties.

hierarchy_grou	ı						
p_code2	Material Group	Brand	Hierarchy	Class	Units	Cost	% Total Cost
21-214-01	Footwear	Roxy	RG Footwear	Sandals	1,560	5,782	0.1%
21-214-02	Footwear	Roxy	RG Footwear	Athletic / Casual	188	1,528	0.0%
21-215-03	Accessories	Roxy	RG TW Accs	Backpacks	2	13	0.0%
21-216-01	Accessories	Roxy	RG Infant Accs	Hats	1	4	0.0%
21-216-02	Accessories	Roxy	RG Infant Accs	Miscellaneous	2	18	0.0%
21-217-01	Footwear	Roxy	RG TW Footwear	Sandals	880	3,041	0.1%
21-217-02	Footwear	Roxy	RG TW Footwear	Athletic / Casual	170	1,391	0.0%
30-300-01	Technical Products	Quiksilver	Snow	QS Mens Snow	117	3,849	0.1%
30-300-02 30-300-03	Technical Products	Roxy	Snow	Roxy Snow	125	4,731	0.1%
30-300-03	Technical Products Technical Products	Quiksilver	Snow	QS Boys Snow	5	129	0.0%
30-300-04	Technical Products	Roxy Quiksilver	Snow Snow	Roxy Girls Snow	4	91	0.0%
30-300-05	Technical Products	Roxy	Snow	Snow Accessories Snow Accessories	147	2,899	0.1%
30-300-06	Technical Products	Roxy	Snow	Teenie Wahine Snow	246	3,251	0.1% 0.0%
40-400-01	Technical Products	Quiksilver	Wetsuits	QS Mens Wetsuits	(2) 549	(48) 19,673	0.0%
40-400-02	Technical Products	Roxy	Wetsuits	Roxy Wetsuits	404	15,521	0.4%
40-400-03	Technical Products	Quiksilver	Wetsuits	QS Boys Wetsuits	10	160	0.0%
40-400-04	Technical Products	Quiksilver	Wetsuits	QS Mens Lycra	3,205	23,132	0.5%
40-400-05	<b>Technical Products</b>	Roxy	Wetsuits	Roxy Lycra	2,197	14,490	0.3%
40-400-06	<b>Technical Products</b>	Quiksilver	Wetsuits	QS Boys Lycra	3,435	22,561	0.5%
40-400-07	<b>Technical Products</b>	Roxy	Wetsuits	Roxy Girls Lycra	1,286	8,376	0.2%
40-400-08	<b>Technical Products</b>	Roxy	Wetsuits	Roxy Girls Wetsuits	11	232	0.0%
40-400-09	Technical Products	Roxy	Wetsuits	Teenie Wahine Wetsuits/Lycra	521	3,504	0.1%
40-400-10	Technical Products	Quiksilver	Wetsuits	Watermans Lycra	2,884	27,831	0.6%
40-400-11	Technical Products	Quiksilver	Wetsuits	z_unidentified	295	1,974	0.0%
50-500-02	Accessories	Other	Other Vendor	Skate	75	2,924	0.1%
50-500-03	Accessories	Other	Other Vendor	Snow	427	50,260	1.1%
50-500-04	Accessories	Other	Other Vendor	Books / Magazines	50	388	0.0%
50-500-05	Accessories	Other	Other Vendor	DVDs	110	1,315	0.0%
50-500-06 50-500-07	Accessories	Other	Other Vendor	Miscellaneous	6	447	0.0%
50-500-07	Accessories Accessories	Other Other	Other Vendor Other Vendor	Jewelry	12	324	0.0%
50-500-08	Accessories	Other	Other Vendor	Electronics Makeup	115	4,660	0.1%
50-500-14	Accessories	Other	Other Vendor	Moscova	1,155 29	12,546 22 <b>7</b>	0.3% 0.0%
70-700-01	Apparel	DC Shoes	DC Mens App	S/S Tees	3,939	15,733	0.3%
70-700-02	Apparel	DC Shoes	DC Mens App	L/S Tees	48	273	0.0%
70-700-03	Apparel	DC Shoes	DC Mens App	Knits	149	978	0.0%
70-700-04	Apparel	DC Shoes	DC Mens App	Wovens	420	4,911	0.1%
70-700-05	Apparel	DC Shoes	DC Mens App	Fleece	1,455	16,123	0.4%
70-700-06	Apparel	DC Shoes	DC Mens App	Sweaters	12	128	0.0%
70-700-07	Apparel	DC Shoes	DC Mens App	Jackets	128	3,005	0.1%
70-700-08	Apparel	DC Shoes	DC Mens App	Shorts	2,767	24,868	0.5%
70-700-09	Apparel	DC Shoes	DC Mens App	Denim	248	3,790	0.1%
70-700-10	Apparel	DC Shoes	DC Mens App	Long Bottoms	1,699	18,362	0.4%
70-700-11	Apparel	DC Shoes	DC Mens App	Boardshorts	327	3,057	0.1%
70-701-01	Accessories	DC Shoes	DC Mens Accs	Beanies	26	115	0.0%
70-701-02 70-701-03	Accessories	DC Shoes	DC Mens Accs	Hats	944	5,149	0.1%
70-701-03	Accessories Accessories	DC Shoes DC Shoes	DC Mens Accs	Backpacks	273	2,660	0.1%
70-701-04	Accessories	DC Shoes	DC Mens Accs DC Mens Accs	Wallets	22	86	0.0%
70-701-05	Accessories	DC Shoes	DC Mens Accs	Belts Socks	103	348	0.0%
70-701-07	Accessories	DC Shoes	DC Mens Accs	Miscellaneous	6,174 533	21,602 2,354	0.5% 0.1%
70-701-08	Accessories	DC Shoes	DC Mens Accs	Luggage	24	733	0.0%
70-702-01	Footwear	DC Shoes	DC Mens Footwear	Skate	7,700	134,759	2.9%
70-702-02	Footwear	DC Shoes	DC Mens Footwear	Sandals	246	1,748	0.0%
71-710-01	Apparel	DC Shoes	DC Boys App	Tees	308	974	0.0%
71-710-02	Apparel	DC Shoes	DC Boys App	Fleece	364	3,921	0.1%
71-710-03	Apparel	DC Shoes	DC Boys App	Taps	98	837	0.0%
71-710-04	Apparel	DC Shoes	DC Boys App	Outerwear	7	62	0.0%
71-710-05	Apparel	DC Shoes	DC Boys App	Shorts	35	392	0.0%
71-710-06	Apparel	DC Shoes	DC Boys App	Boardshorts	32	298	0.0%
71-710-07	Apparel	DC Shoes	DC Boys App	Denim	11	121	0.0%
71-710-08	Apparel	DC Shoes	DC Boys App	Long Bottoms	2	19	0.0%

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Exhibit A: Merchandise

Note: Merchadise to be sold will be similar in mix and balace or otherwise subject to the agreement of the parties.

hierarchy_grou	1						
p_code2	Material Group	Brand	Hierarchy	Class	Units	Cost	% Total Cost
71-711-01	Accessories	DC Shoes	DC Boys Accs	Beanies	3	13	0.0%
71-711-02	Accessories	DC Shoes	DC Boys Accs	Hats	29	169	0.0%
71-711-03	Accessories	DC Shoes	DC Boys Accs	Belts	2	6	0.0%
71-711-04	Accessories	DC Shoes	DC Boys Accs	Miscellaneous	37	181	0.0%
71-711-05	Accessories	DC Shoes	DC Boys Accs	Backpacks	362	934	0.0%
71-712-01	Footwear	DC Shoes	DC Boys Footwear	Skate	340	4,238	0.1%
71-712-02	Footwear	DC Shoes	DC Boys Footwear	Sandals	57	403	0.0%
71-713-01	Apparel	DC Shoes	DC Kids/Toddler App	Tees	41	130	0.0%
71-713-02	Apparel	DC Shoes	DC Kids/Toddler App	Fleece	77	939	0.0%
71-713-03	Apparel	DC Shoes	DC Kids/Toddler App	Tops	14	123	0.0%
71-713-04	Apparel	DC Shoes	DC Kids/Toddler App	Bottoms	18	172	0.0%
71-714-01	Footwear	DC Shoes	DC K/T Footwear	Skate	5,531	57,947	1.3%
80-800-01	Apparel	DC Shoes	DC Jrs App	S/S Tees	91	492	0.0%
80-800-02	Appare!	DC Shoes	DC Jrs App	L/S Tees	5	34	0.0%
80-800-03	Apparel	DC Shoes	DC Jrs App	Tops	41	359	0.0%
80-800-04	Apparel	DC Shoes	DC Jrs App	Fleece	39	448	0.0%
80-800-05	Apparel	DC Shoes	DC Jrs App	Sweaters	. 7	98	0.0%
80-800-06	Apparel	DC Shoes	DC Jrs App	Jackets	7	143	0.0%
80-800-07	Apparel	DC Shoes	DC Jrs App	Shorts	44	425	0.0%
80-800-09	Apparel	DC Shoes	DC Jrs App	Denim	40	629	0.0%
80-800-10	Apparel	DC Shoes	DC Jrs App	Bottoms	3	32	0.0%
80-800-11	Apparel	DC Shoes	DC Jrs App	Dresses	16	150	0.0%
80-801-01	Accessories	DC Shoes	DC Jrs Accs	Beanies	379	1,581	0.0%
80-801-02	Accessories	DC Shoes	DC Jrs Accs	Hats	3	27	0.0%
80-801-03	Accessories	DC Shoes	DC Jrs Accs	Handbags	2	22	0.0%
80-801-04	Accessories	DC Shoes	DC Jrs Accs	Wallets	9	51	0.0%
80-801-05	Accessories	DC Shoes	DC Jrs Accs	Backpacks	232	824	0.0%
80-801-07	Accessories	DC Shoes	DC Jrs Accs	Socks	3	8	0.0%
80-801-08	Accessories	DC Shoes	DC Jrs Accs	Miscellaneous	2	13	0.0%
80-802-01	Footwear	DC Shoes	DC Jrs Footwear	Skate	201	2,745	0.1%
80-802-02	Footwear	DC Shoes	DC Jrs Footwear	Sandals	57	294	0.0%
81-812-01	Footwear	DC Shoes	DC Girls Footwear	Skate	2	22	0.0%
90-900-01	Technical Products	DC Shoes	DC Snaw	Mens Snow	128	5,469	0.1%
90-900-02	<b>Technical Products</b>	DC Shoes	DC Snow	Juniors Snow	31	1,242	0.0%
90-900-03	<b>Technical Products</b>	DC Shoes	DC Snow	Boys Snow	(15)	(470)	0.0%
90-900-04	<b>Technical Products</b>	DC Shoes	DC Snow	Girls Snow	(2)	(59)	0.0%
90-900-05	<b>Technical Products</b>	DC Shoes	DC Snow	Snow Accessories	841	4,781	0.1%
90-900-06	Technical Products	DC Shoes	DC Snow	Snow Boots	40	2,852	0.1%
Grand Total					571,540	4,569,625	100.0%

Quiksilver, Inc. Exhibit B

	Expense Budget			
	Pre-Opening	Sale	Wind-Down	Total
Advertising				
Media				
Signs	Tob	e determined & mu	To be determined & mutually agreed upon.	
Sign Walkers				
Subtotal Advertising	•	-	-	•
Supervision				
Fees	246,183	628,759	151,905	1,026,847
Deferred Compensation	115,682	277,753	67,973	461,407
Expenses (1)	87,675	164,534	43,658	295,868
Subtotal Supervision	449,540	1,071,046	263,536	1,784,121
Total Expenses	449,540	1,071,046	263,536	1,784,121

Note(s): 1. Includes Insurance.

#### Hilco Merchant Resources Quiksilver, Inc. Exhibit B

#### **Supervision Expense Budget- Pre-Opening**

Supervision with Payroll Costs Incl	Lead ude Supervisor	Regional	Field Supervisors (full-term)	Field Supervisors (part-term)	Project Controller	PC Staff	DC Supervisor	Total USD
Dana Daha	47.055							
Base Rate	17,955	-	82,080	131,328	-	-	-	231,363
Deferred Compensation	8,978	-	41,040	65,664	-	-	-	115,682
Rate Adjustments (1)	2,850	-	11,970		-	_	-	14,820
Total Rates	29,783	<del>-</del>	135,090	196,992	-	-	-	361,865
Travel Charges	4,275	-	24,150	46,800	-	-	-	75,225
Other Expenses	750	-	4,500	7,200	-	-	_	12,450
General Liability Insurance								,
Total Expense	34,808	_	163,740	250,992	•	-	-	449,540

Note: Supervision Expense will be managed in the aggregate.

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VIIDAR	VICION	Sunn	ortina	Detail
Jubei	VISIO	JUDD	ui ui ie	velan

		Lead Supervisor	Regional	Field Supervisors (full-term)	Field Supervisors (part-term)	Project Controller	PC Staff	DC Supervisor	
Weekly Base Rate		3,150	2,650	2,400	2,400	3,150	3,150	3,000	
Rate Adjustments		500		350					
Total Rates		3,650	2,650	2,750	2,400	3,150	3,150	3,000	
% Deferred Compe	ensation	50%	50%	50%	50%	50%	50%	50%	
Payroll Costs (Tico	)	14%	14%	14%	14%	14%	14%	14%	
of Supervisors		1		6	24				
# of Weeks		5.0	5:0	5.0	2.0	5.0	5.0	5.0	1
Fravel Charges an	d Other Expenses							1000	
nitial Airfare	Initial- Travel	1,200	1,200	1,200	1,200	1,200	1,200	1,200	]
Fravel Rate (25% o	of Base Rate)	900	760	680	680	900	900	860	Travel Day
f of Travel Days		3	7	3	1	1	1	1	153.0
Pro-rated Travel R	ates Weekly-Travel	390	760	290	100	130	130	120	
Car rent	Weekly- Travel	175	175	175	175	175	175	175	
-50 Miles	Weekly-Travel	50	150	100	100	100	100	100	
		615	1,085	565	375	405	405	395	
Cell phone / Interr	net Weekly- Other	50	50	50	50	50 [	* * 50	50	1
	Weekly- Other	***	100	100	100	100	100	100	<ul> <li>Contractions of the Contraction of Contraction</li> </ul>
Miscellaneous	TIVE WILLIAM								

#### Hilco Merchant Resources Quiksilver, Inc. Exhibit B

#### LAIIDIC B

Supervision Expense Budget-Sa	aię
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Supervision with Payroll Costs Include	Lead Supervisor	Regional	Field Supervisors (full-term)	Field Supervisors (part-term)	Project Controller	PC Staff	DC Supervisor	Total USD
							•	
Base Rate	88,749	61,047	405,710	-	-	_	_	555,506
Deferred Compensation	44,375	30,524	202,855	-	-	_	-	277,753
Rate Adjustments (1)	14,087	-	59,166	-	-	-	-	73,253
Total Rates	147,211	91,571	667,731	_	-	-	-	906,512
Travel Charges	16,399	26,250	105,810	-	-	-	_	148,459
Other Expenses	3,707	-	-	-	_	-	-	3,707
General Liability Insurance								12,368
Total Expense	167,317	117,821	773,541	-	-	-	-	1,071,046

Note: Supervision Expense will be managed in the aggregate.

		<u>-</u>	Supervi	sion Suppor	ting Detail				
		Lead Supervisor	Lead Supervisor-	Field Supervisors (full-term)	Field Supervisors (part-term)	Project Controller	PC Staff	DC Supervisor	
Weekly Base Rate		3,150	3,150	2,400	2,400	3,150	3,150	3,000	
Rate Adjustments	All and the second seco	500	-	350	-	2		9,000	
Fotal Rates		3,650	3,150	2,750	2,400	3,150	3,150	3,000	
6 Deferred Compensa	tion	50%	A CONTRACTOR OF THE PROPERTY O	Supremental superior of the su		50%	50%	50%	
Payroll Costs (Tico)		14%				14%	14%	14%	
f of Supervisors		1	1	6			***************************************		
# of Weeks		24.7	17.0	24.7	1.0	24.7	24.7	24.7	
ravel Charges and Ot nitial Airfare	her Expenses Initial- Travel	1,200	5,000	1,200	1,200	1,200	1,200	1;200	
ravel Rate (25% of Ba	se Rate)	900	900	680	680	900	900	860	Travel Day
of Travel Days		3		4	1	1	1	1	667.
Pro-rated Travel Rates	Weekly- Travel		1,250	390	100	130	130	120	
Car rent	Weekly-Travel			175	175	175	175	175	-60
>50 Miles	Weekly-Travel	NAMES OF TAXABLE PARTY OF TAXABLE PARTY.		100	100	100	100	100	
		615	1,250	665	375	405	405	395	
ell phone / Internet	Weekly- Other	50		100	10 mg 2 mg		*	i i i	
Miscellaneous	Weekly- Other	100° 150	-	-	-	-		-	

## Hilco Merchant Resources Quiksilver, Inc.

#### **Exhibit B**

#### **Supervision Expense Budget-Wind-Down**

Supervision with Payroll Costs Includ	Lead e Supervisor	Regional	Field Supervisors (full-term)	Field Supervisors (part-term)	Project Controller	PC Staff	DC Supervisor	Total USD
D D-1				····				
Base Rate	25,137	-	82,080	-	28,728	-	-	135,945
Deferred Compensation	12,569	-	41,040	-	14,364	-	-	67,973
Rate Adjustments (1)	3,990		11,970	-	-	-	-	15,960
Total Rates	41,696	-	135,090		43,092	-	-	219,878
Travel Charges	5,505	-	22,950	-	4,440	-	-	32,895
Other Expenses	1,050	-	4,500	-	1,200	-	-	6,750
General Liability Insurance					ŕ			4,013
Total Expense	48,251	-	162,540	-	48,732		-	263,536

Note: Supervision Expense will be managed in the aggregate.

		Lead Supervisor	Regional	Field Supervisors (full-term)	Field Supervisors (part-term)	Project Controller	PC Staff	DC Supervisor	
Weekly Base Rate		3,150	2,650	2,400	2,400	3,150	3,150	3,000	
Rate Adjustments		500	•	350	•				
Total Rates		3,650	2,650	2,750	2,400	3,150	3,150	3,000	
% Deferred Compensa	tion	50%	.50%	50%	0%	50%	50%	50%	
Payroll Costs (Tico)		14%	14%	14%	14%	14%	14%	14%	
# of Supervisors		1		5		1			
# of Weeks		7.0	6.0	6.0	1.0	8.0	6.0	6.0	
Travel Charges and O	ther Expenses								
Initial Airfare	Initial- Travel	1,200	1,200	1,200	1,200	1,200	1,200	1,200	
Travel Rate (25% of Base Rate)		900	760	680	680	900	900	860	Travel Day
# of Travel Days		3	7	3	1	1	1	1	119.0
Pro-rated Travel Rates	Weekly-Travel	390	760	290	100	130	130	120	
Car rent	Weekly-Travel	175	175	175	175	175	175	175	
>50 Miles	Weekly- Travel	50	150	100	100	100	100	1.00	
		615	1,085	565	375	405	405	395	
Cell phone / Internet	Weekly- Other	50	50.	50	50	50	50	50	
Miscellaneous	Weekly- Other		100	100	100	100	100	100	
		150	150	150	150	150	150	150	

#### EXHIBIT 3

Sale Guidelines

### IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

		- X	
In re:		:	Chapter 11
QUIKSILVER, INC., et al.,		:	Case No. 15-11880 ()
	Debtors. <sup>1</sup>	:	(Jointly Administered)
		- X	

#### **SALE GUIDELINES**

The following procedures (the "Sale Guidelines") shall apply to the Sale² to be held at the locations (collectively the "Locations" and each, a "Location") subject to (1) the agreement (the "Store Closing Agreement") dated as of September 4, 2015, by and between QS Retail, Inc. (the "Merchant"), on the one hand, and Hilco Merchant Resources, LLC and Gordon Brothers Retail Partners, LLC (the "Agent") and (2) the agreement (the "Pop Up Store Agreement," and together with the Store Closing Agreement, the "Agreements") dated as of June 8, 2015, by and between Merchant, on the one hand, and Agent, on the other hand:

- 1. The Sale shall be conducted so that the Locations in which sales are to occur will remain open no longer than during the normal hours of operation provided for in the respective leases for the Locations.
- 2. The Sale shall be conducted in accordance with applicable state and local "Blue Laws", where applicable, so that no Sale shall be conducted on Sunday unless the Merchant had been operating such Location on a Sunday.
- 3. On "shopping center" property, the Merchant or the Agent shall not distribute handbills, leaflets or other written materials to customers outside of any Location's premises, unless permitted by the lease or, if distribution is customary in the "shopping center" in which such Location is located; provided that the Merchant and the Agent may solicit customers in the Locations themselves. On "shopping center" property, the Merchant and the Agent shall not use any flashing lights or amplified sound to advertise the Sale or solicit customers, except as permitted under the applicable lease or agreed to by the landlord.

The Debtors and the last four digits of their respective taxpayer identification numbers are as follows: Quiksilver, Inc. (9426), QS Wholesale, Inc. (8795), QS Optics, Inc. (2493), Quiksilver Wetsuits, Inc. (9599), Mt. Waimea, Inc. (5846), Quiksilver Entertainment, Inc. (9667), DC Shoes, Inc. (0965), DC Direct, Inc. (8364), Fidra, Inc. (8945), Hawk Designs, Inc. (1121), and QS Retail, Inc. (0505). The address of the Debtors' corporate headquarters is 15202 Graham Street, Huntington Beach, California 92649.

<sup>&</sup>lt;sup>2</sup> Capitalized terms not otherwise defined herein shall have the meanings given to them in the Agreements (as defined herein).

- 4. At the conclusion of the Sale, the Merchant shall vacate the Locations in broom clean condition, and shall leave the Locations in the same condition as on the applicable Sale Commencement Date, ordinary wear and tear excepted, <u>provided</u>, <u>however</u>, that the Agent and the Merchant hereby do not undertake any greater obligation than as set forth in an applicable lease with respect to a Location.
- 5. Subject to the entry of the final order granting the Motion<sup>3</sup>: (i) the Agent and the Merchant may abandon any FF&E (as used in the Agreements) and Merchandise not sold in the Sale at the Locations at the earlier of the conclusion of the Sale or the applicable Sale Termination Date; (ii) any abandoned FF&E and Merchandise left in a Location after a lease is rejected shall be deemed abandoned to the landlord having a right to dispose of the same as the landlord chooses without any liability whatsoever on the part of the landlord to any party and without waiver of any damage claims against the Merchant.
- 6. The Agent and the Merchant may advertise the sale as a "sale on everything", "everything must go", or similar themed sale. The Agent and the Merchant may also advertise the sale as a "store closing" and have a "countdown to closing" sign prominently displayed in a manner consistent with these Sale Guidelines.
- 7. Agent and the Merchant shall be permitted to utilize display, hanging signs, and interior banners in connection with the Sale; provided, however, that such display, hanging signs, and interior banners shall be professionally produced and hung in a professional manner. The Agent and the Merchant shall not use neon or day-glo on its display, hanging signs, or interior banners. Furthermore, with respect to enclosed mall locations, no exterior signs or signs in common areas of a mall shall be used unless otherwise expressly permitted in these Sale Guidelines. In addition, the Agent and the Merchant shall be permitted to utilize exterior banners at (i) non-enclosed mall Locations and (ii) enclosed mall Locations to the extent the entrance to the applicable Location does not require entry into the enclosed mall common area; provided, however, that such banners shall be located or hung so as to make clear that the Sale is being conducted only at the affected Location, and shall not be wider than the storefront of the Location. In addition, the Agent and the Merchant shall be permitted to utilize sign walkers in a safe and professional manner. Nothing contained in these Sale Guidelines shall be construed to create or impose upon the Agent and the Merchant any additional restrictions not contained in the applicable lease agreement.
- 8. Conspicuous signs shall be posted in the cash register areas of each of the affected Locations to effect that "all sales are final."
- 9. Except with respect to the hanging of exterior banners, the Agent and the Merchant shall not make any alterations to the storefront or exterior walls of any Locations.

As used herein, the "Motion" refers to the Motion Pursuant to Bankruptcy Code Section 105, 363, and 365 and Bankruptcy Rules 6004 and 6006 (i) Authorizing the Debtors to assume the Agreements; (ii) Authorizing and Approving the Conduct of Store Closing or Similar Themed Sales, with Such Sales to be Free and Clear of all Liens, Claims and Encumbrances; (iii) Authorizing Customary Bonuses to Employees of Closing Business Locations; and (iv) Granting Related Relief, filed in the above-captioned cases.

- 10. The Agent and the Merchant shall not make any alterations to interior or exterior Location lighting. No property of the landlord of a Location shall be removed or sold during the Sale. The hanging of exterior banners or signage or banners in a Location shall not constitute an alteration to a Location.
- 11. The Agent and the Merchant shall keep Location premises and surrounding areas clean and orderly consistent with present practices.
- 12. Subject to the provisions of the Store Closing Agreement, the Agent and the Merchant shall have the right to sell all FF&E. The Agent and the Merchant may advertise the sale of the FF&E in a manner consistent with these guidelines at the Locations. The purchasers of any FF&E sold during the sale shall be permitted to remove the FF&E either through the back shipping areas at any time, or through other areas after Location business hours.
- 13. At the conclusion of the Sale at each Location, pending assumption or rejection of applicable leases, the landlords of the Locations shall have reasonable access to the Location's premises as set forth in the applicable leases. The Agent, the Merchant and their agents and representatives shall continue to have exclusive and unfettered access to the Locations until the respective Locations are turned back to the landlord in a manner consistent with the rejection procedures approved by the Court.
- 14. Postpetition rents shall be paid by the Merchant as required by the Bankruptcy Code until the rejection or assumption and assignment of each lease.
- 15. The rights of landlords against Merchant for any damages to a Location shall be reserved in accordance with the provisions of the applicable lease. If and to the extent that the landlord of any Location affected hereby contends that the Agent or the Merchant are in breach of or default under these Sale Guidelines, such landlord shall email or deliver written notice by overnight delivery on the Merchant's counsel and the Agent's counsel as follows: (i) Skadden, Arps, Slate, Meagher & Flom LLP, 300 South Grand Avenue, Suite 3400, Los Angeles, CA 90071 (Attn: Van Durrer, Esq.), van.durrer@skadden.com; (ii) Skadden, Arps, Slate, Meagher & Flom LLP, 155 N. Wacker Drive, Suite 2700, Chicago, IL 60606 (Attn: John K. Lyons, Esq.), john.lyons@skadden.com; and (ii) Hilco Merchant Resources, LLC, 5 Revere Drive, Suite 206, Northbrook, IL 60062 (Attn: Ian Fredericks, Esq.), ifredericks@hilcoglobal.com.

# **EXHIBIT 4 Pop Up Store Locations**

Store #	Shopping Center	Address	City	ST	Zip	Space
	Center	1600 Saratoga	City	-01	Code	#
510	Westgate Center	Ave	San Jose	CA	95129	33
	Crow Canyon	3191M Crow				
702	Commons	Canyon Place	San Ramon	CA	94583	M
		1598 Kings				
703	Ellisburg S/C	Highway	Cherry Hill	NJ	08034	24
		223 Skokie Valley				
704	Crossroads S/C	Road	Highland Park	IL	60035	B003
705	Finley Square	1524 Butterfield	Downers			1.5
705	S/C	Road	Grove	IL	60515	12
706	Lawrence Park S/C	1991 Sproul Road	Broomall	PA	19008	20
707	Andorra S/C	8500 Henry Ave	Philadelphia	PA	19128	29
707	Alidotta S/C	622 Farmington	Timadeipina	IA	19120	23
708	Bristol Plaza	Ave	Bristol	CT	06010	5
		8397 Leesburg				
709	Pike 7 Plaza	Pike	Vienna	VA	22182	35
710	Graham Park	7285 Arlington	n			
710	Plaza	Blvd.	Falls Church	VA	22042	32B
711	Fastanta	1800 East	Chan trill	NO	07514	1.15
/11	Eastgate	Franklin Street	Chapel Hill	NC	27514	11B
712	29th Place	100 Shoppers World Court	Charlottesville	VA	22901	N020
712		2086 Newpark				
714	NewPark Mall	Mall	Newark	CA	94560	2119
715	Mt. Shasta Mall	900 Dana Dr	Redding	CA	96003	A-52
716	West Valley	3200 N Naglee	Tracy	CA	95304	100
716	Mall	Rd			75501	
717	Spring Hill Mall	1072 Spring Hill Mall	West Dundee	IL	60118	1322
710	Lakeland	3800 US Hwy 98	Lakeland	FL	33809	126
718	Square	N			33307	120
720	Chesterfield Towne Center	11500 Midlothian Turnpike	Chesterfield	VA	23235	104
120	TOWING CERRER	Tutthire				

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Store #	Shopping Center	Address	City	ST	Zip Code	Space #
	Clayton Valley					
	Shopping	5434 Ygnacio				
721	Center	Valley Road	Concord	CA	94521	30
	East					
	Washington	401 Kenilworth				
722	Place	Drive	Petaluma	CA	94952	310
	Bayhill					
	Shopping				Ì	
723	Center	851 Cherry Ave	San Bruno	CA	94066	24
		3010 El Cerrito				
725	El Cerrito Plaza	Plaza	El Cerrito	CA	94530	
		2526 W Brandon				
727	Regency Square	Blvd.	Brandon	FL	33511	2526